

How a Packaging Company made its Indirect Costs more flexible

A Czipin Success-Case



*How did we
get involved?*

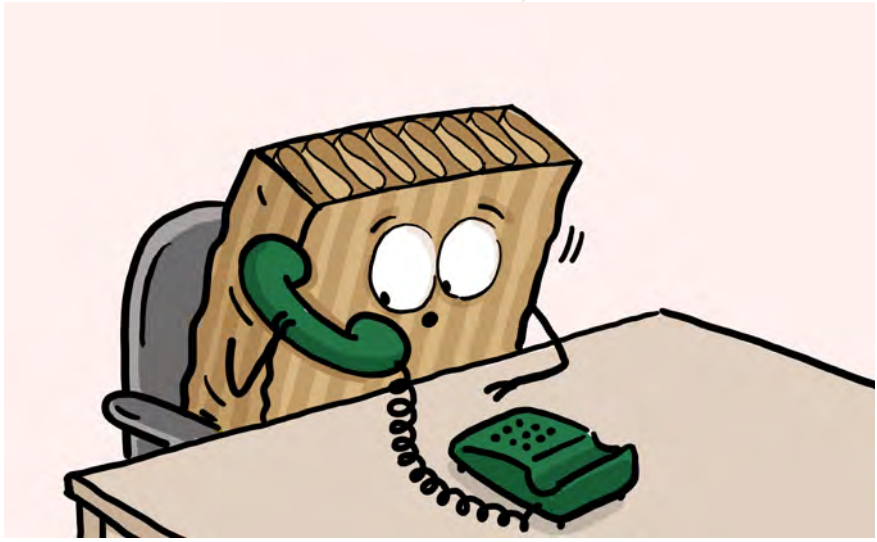
*Despite a Record Year,
there are Issues that
need Optimization*

Initial Situation:

High Indirect Costs
affect the Business in
a negative Way



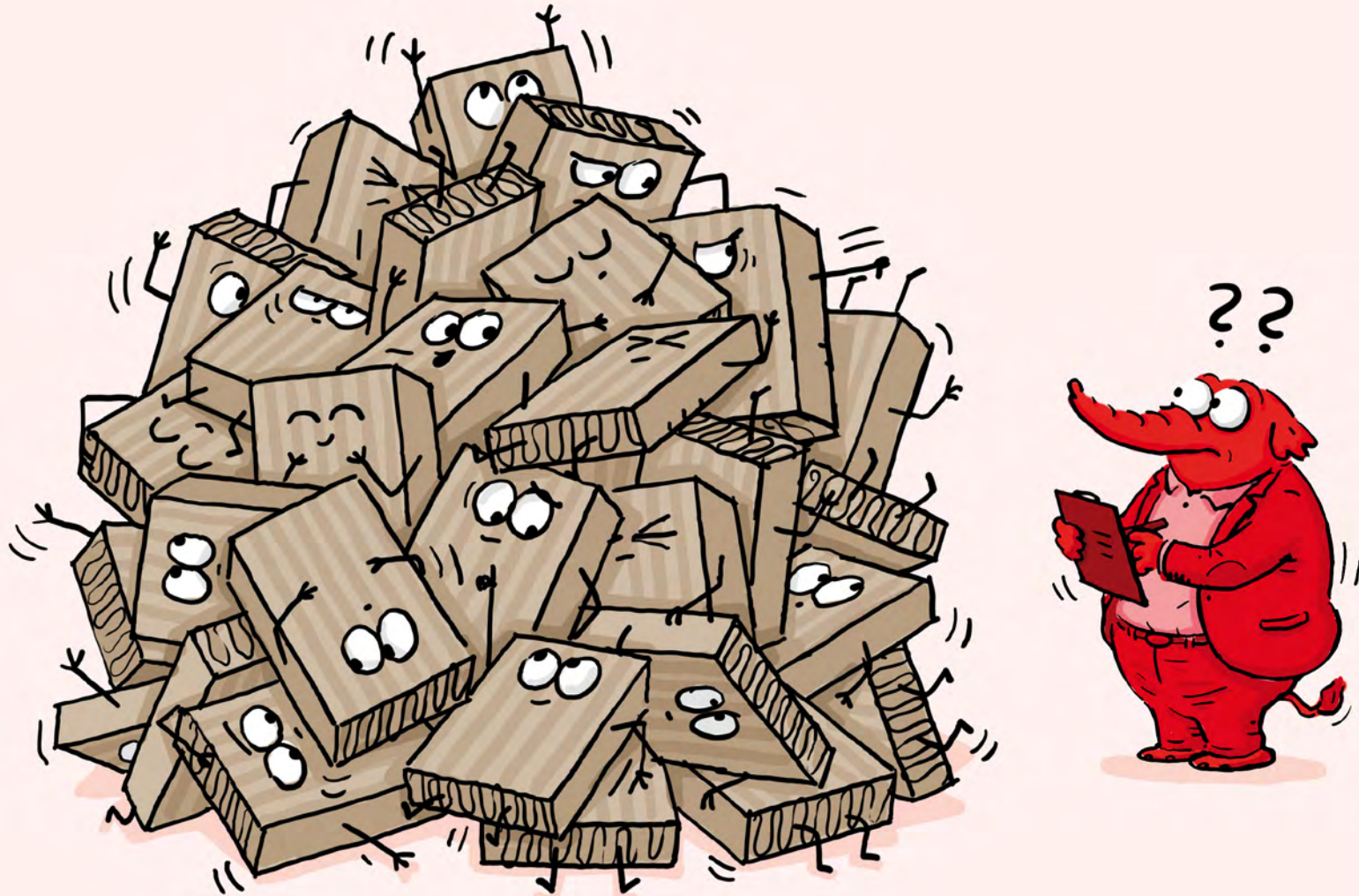
The CEO does the only
right Thing:



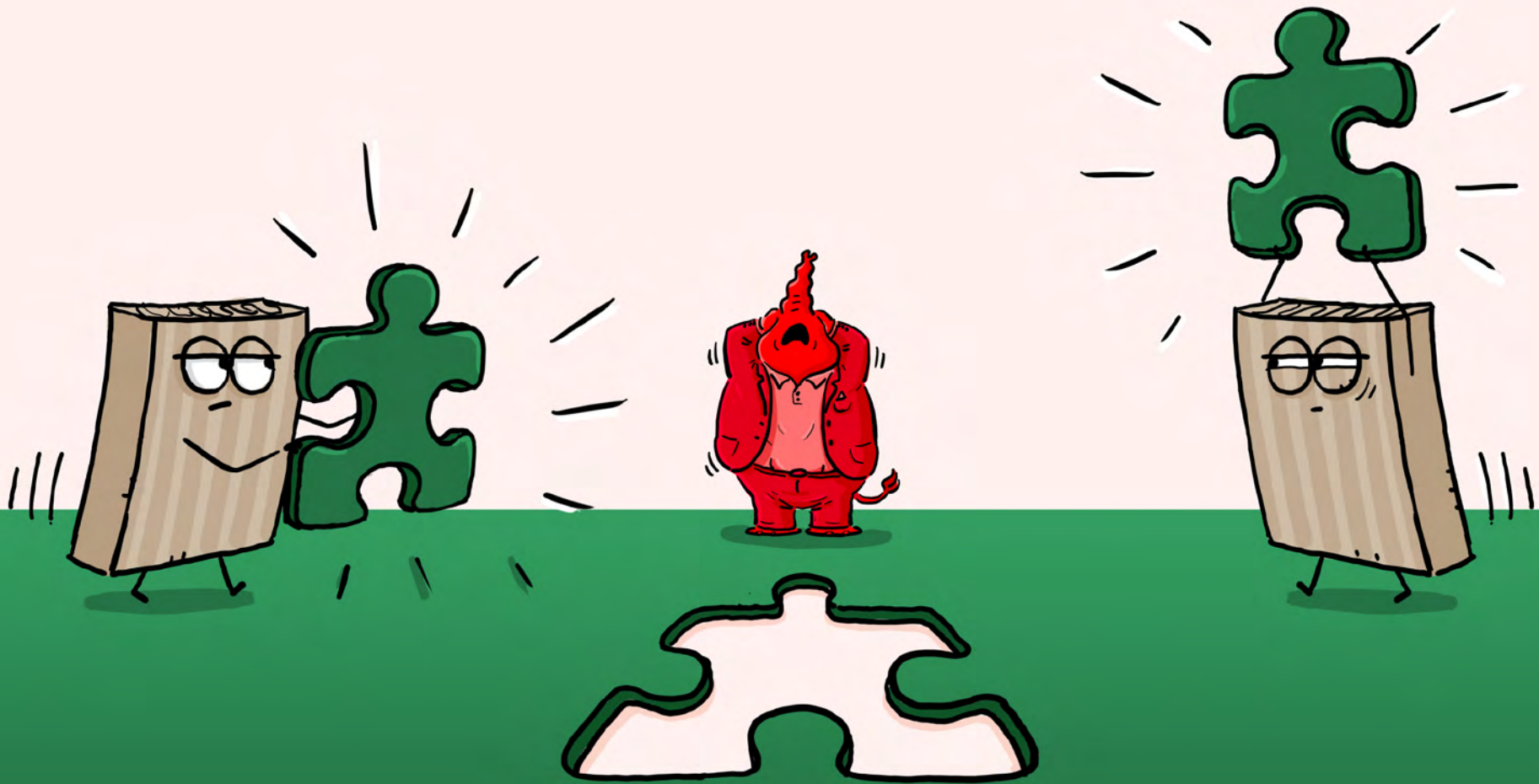


Step 1:
With Czipin's
"Fitness Check"
a lot of Potentials
come to Light

#1 Missing Transparency in all Areas: *Nobody knows exactly, who is doing what and when*

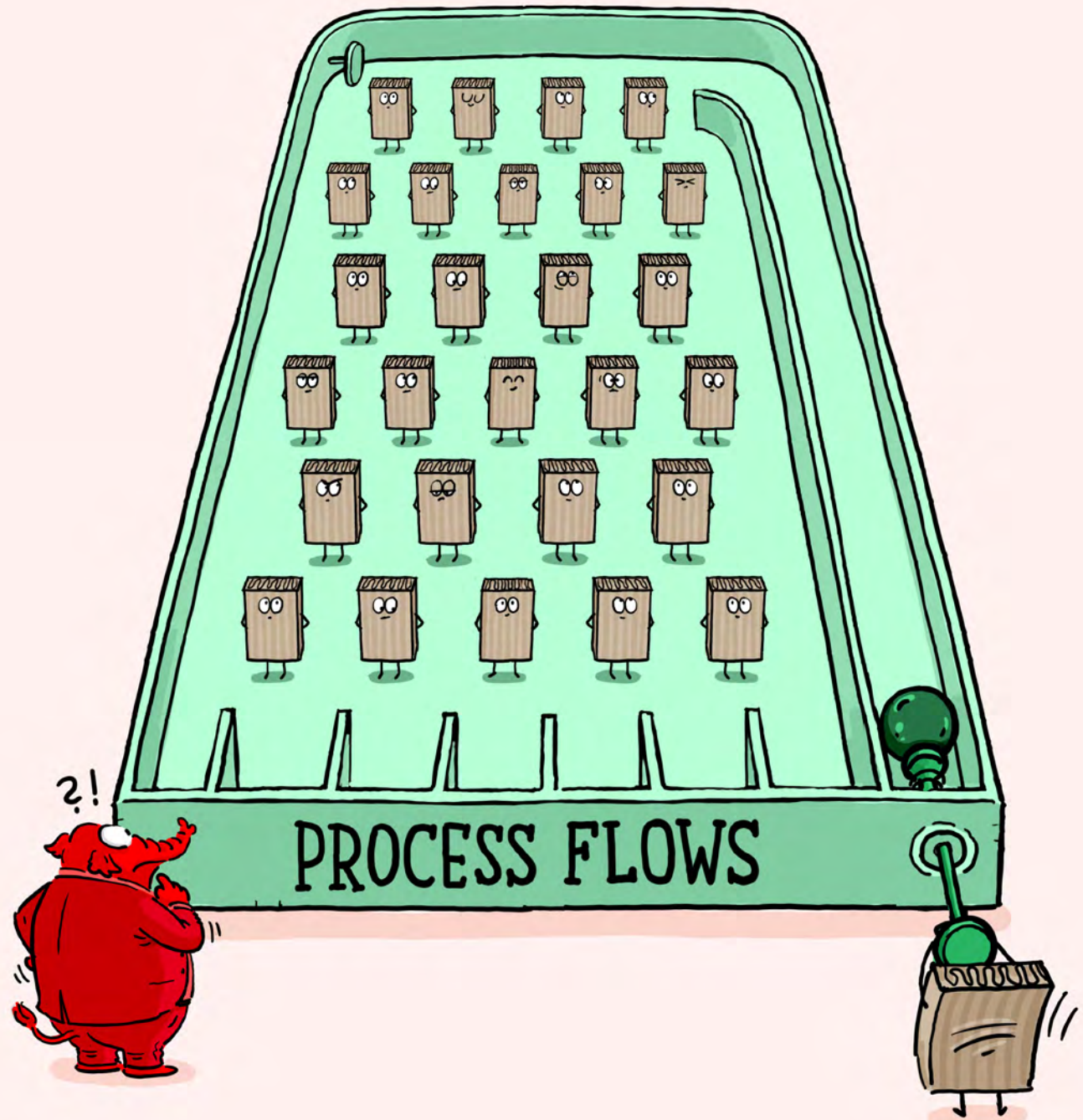


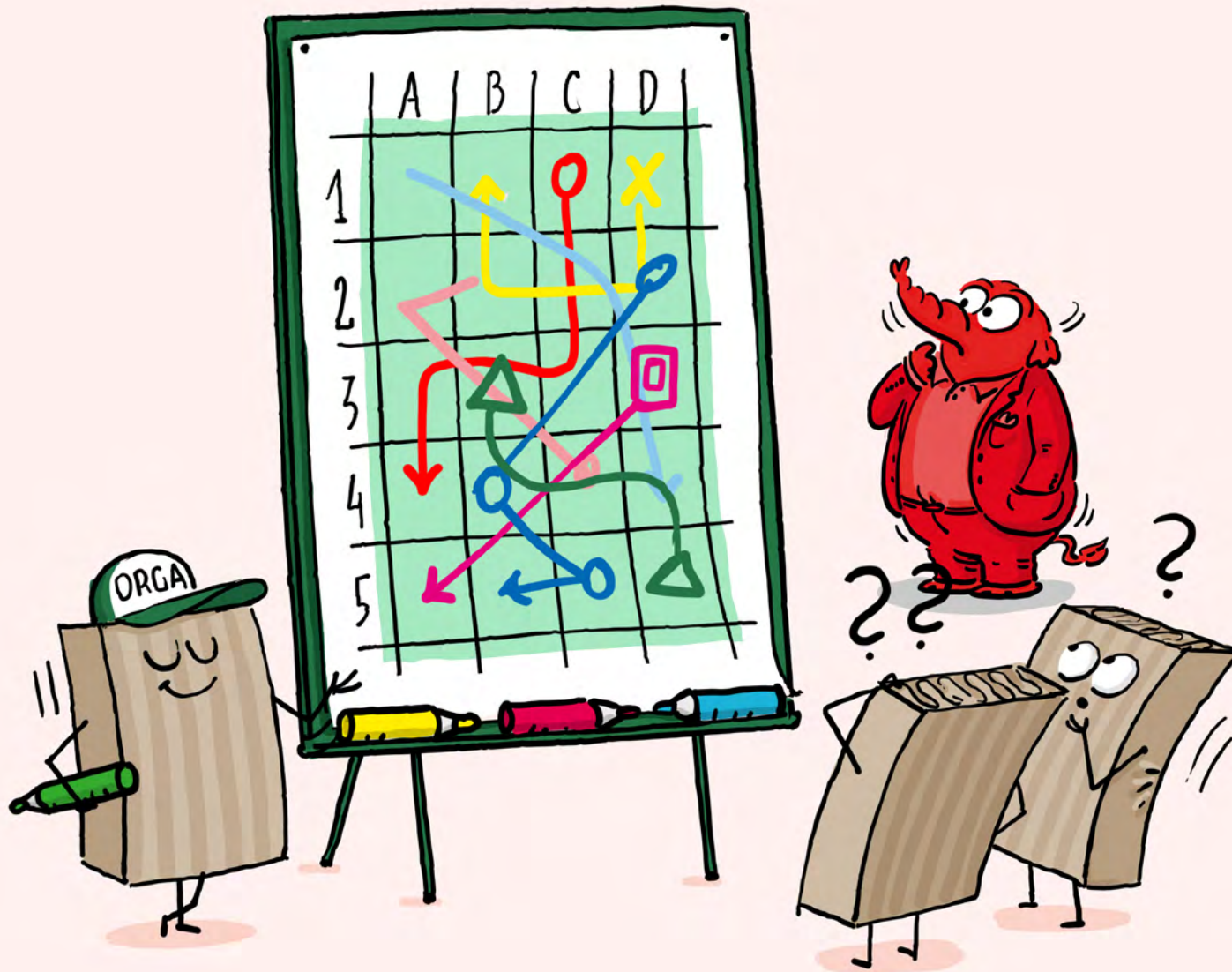
#2 Competition between the two Locations lead to **redundant Activities**



#3

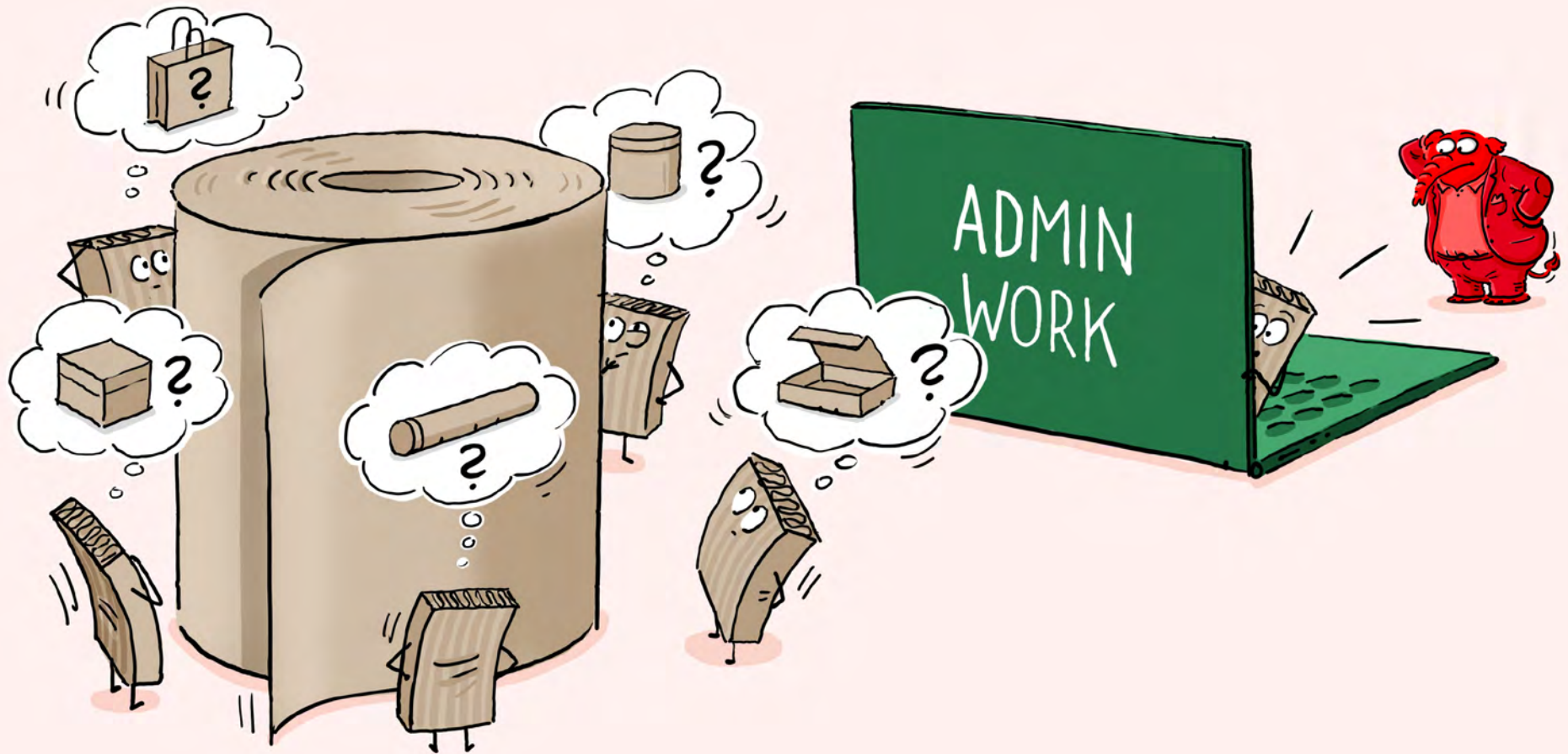
The Process Flows
are chaotic -
Improvisation is
commonplace



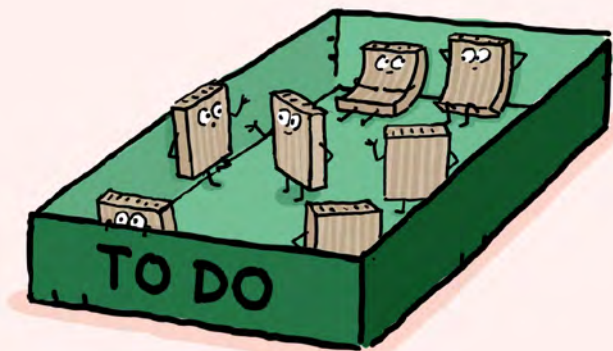


#4
Reliable
Production Planning
does not happen -
Adjustments
are constantly
being made

#5 The Department Managers **are hiding behind administrative Tasks**
instead of actively supervising their People



#6 Objective Manpower Planning **is not installed**



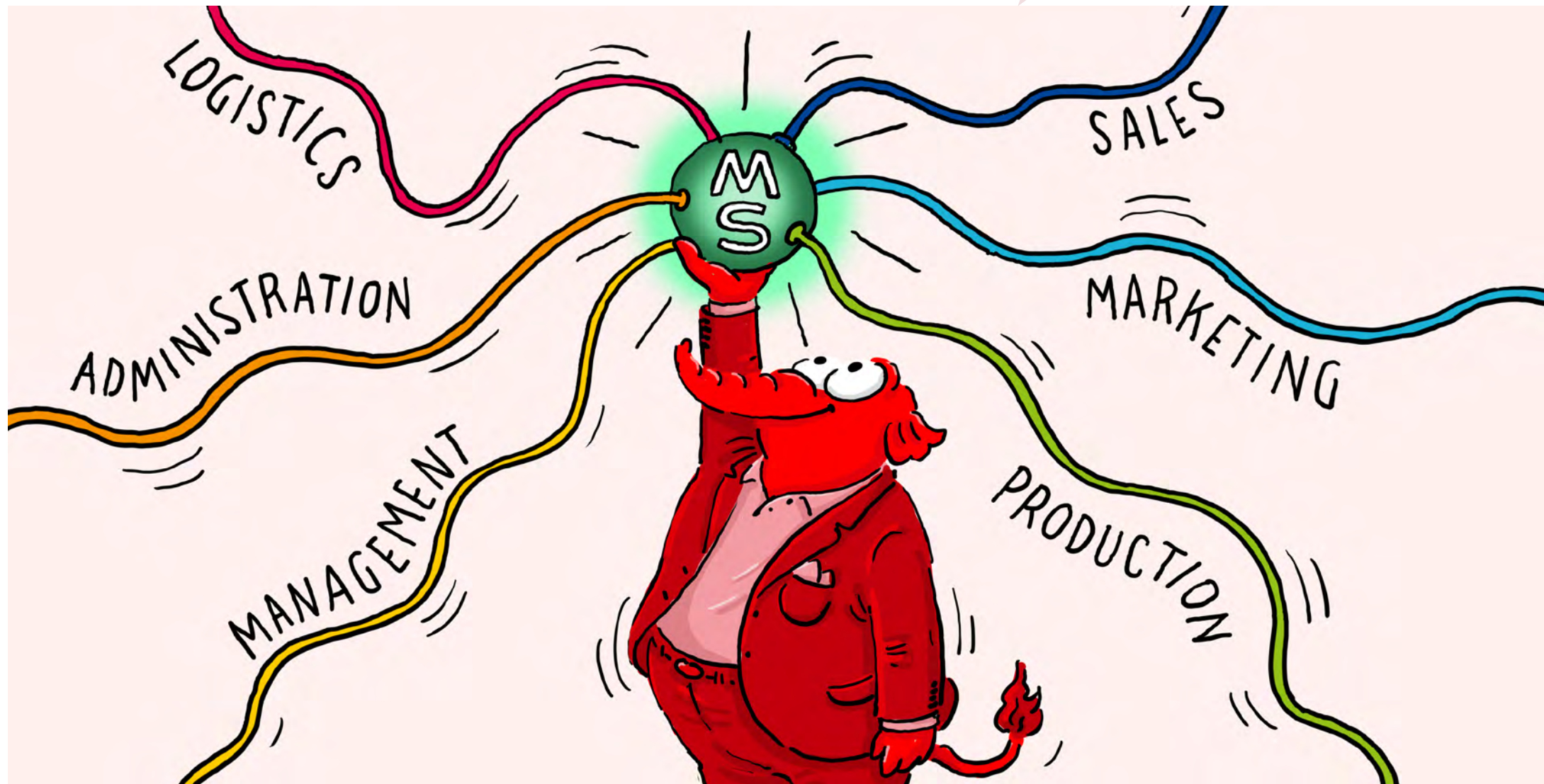
HELP!



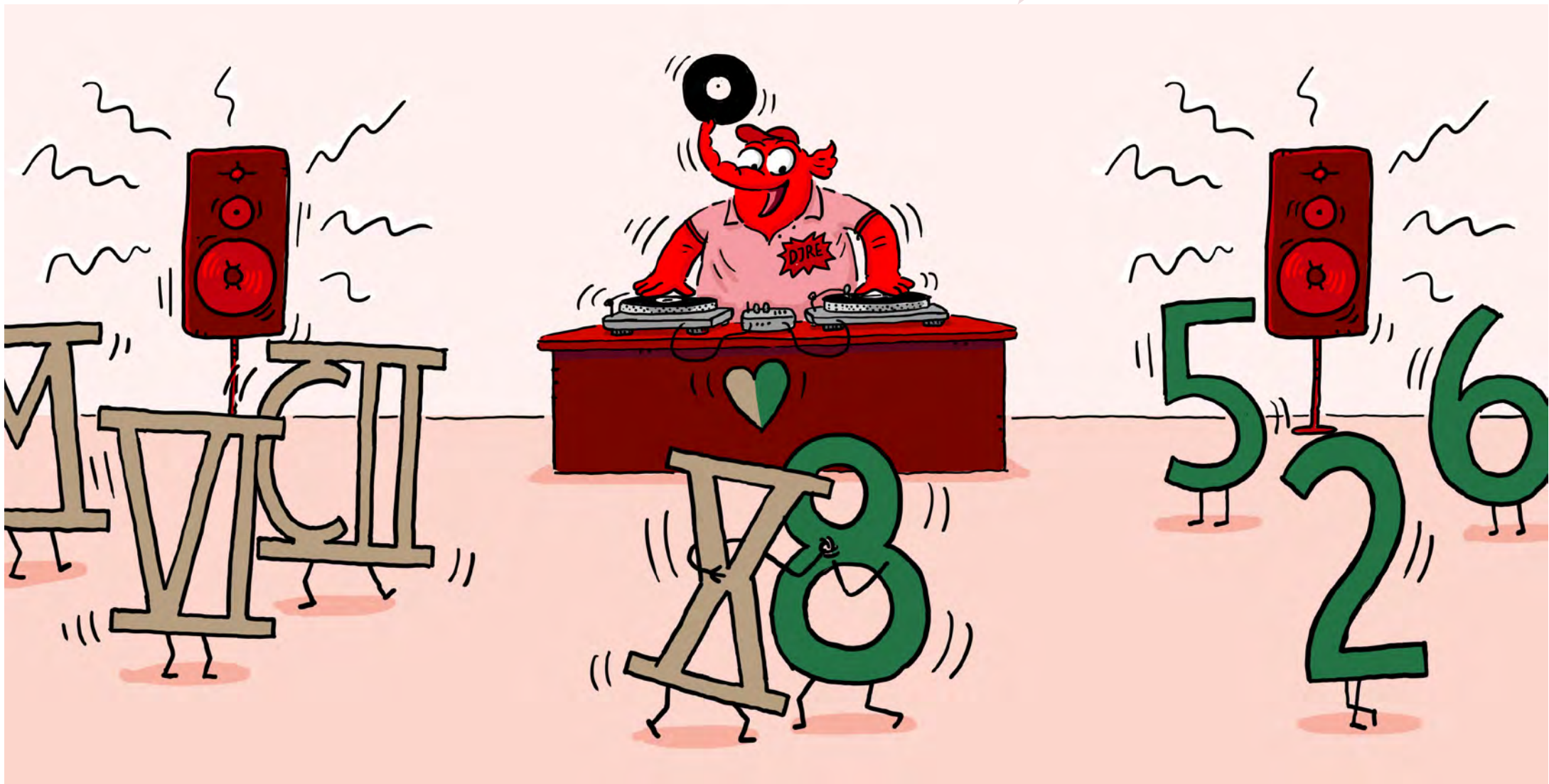
THE SOLUTION



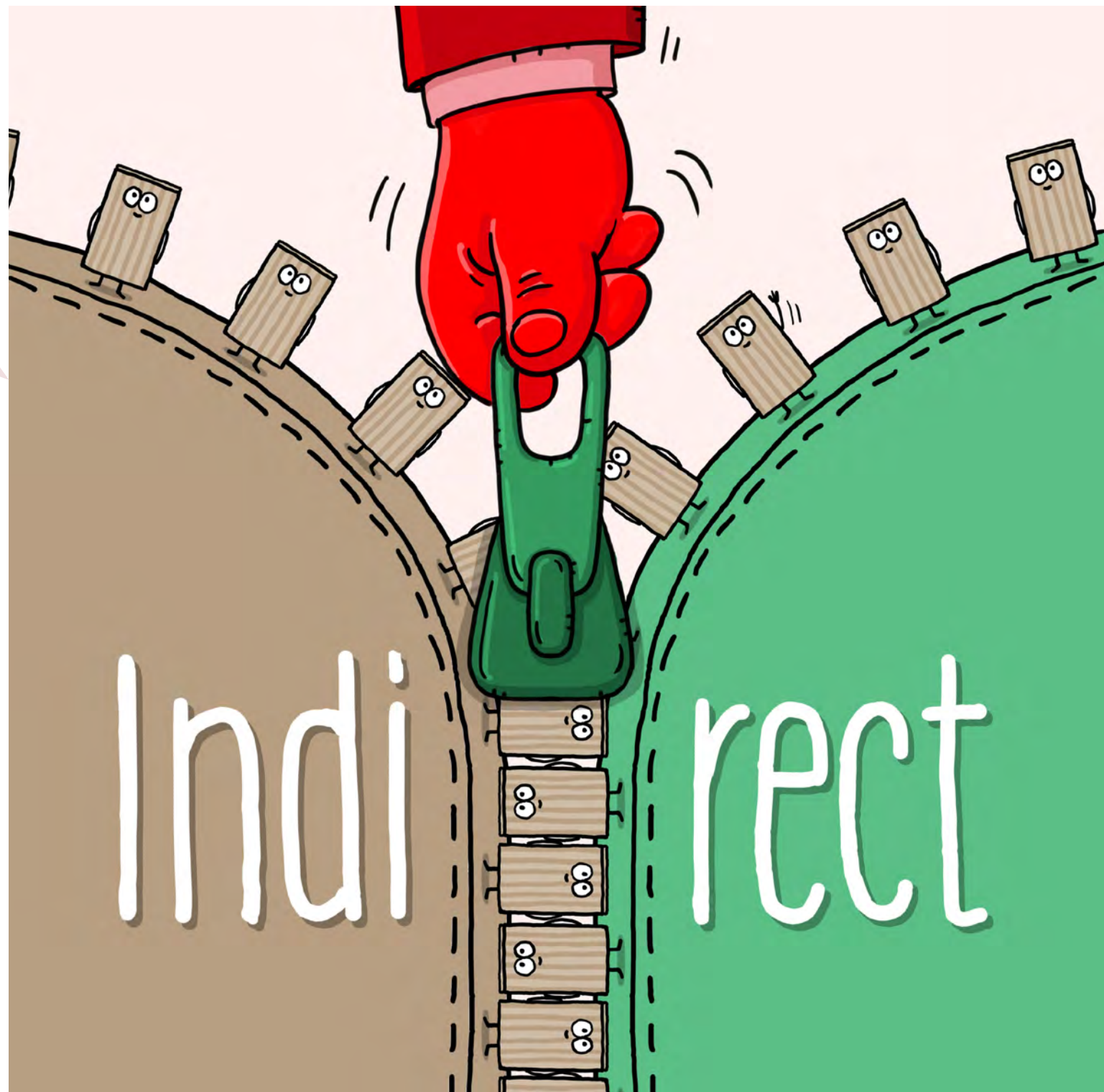
The Development of **a Management-System for all Areas** is a first Step



Different Reports and Numbers are combined into one System

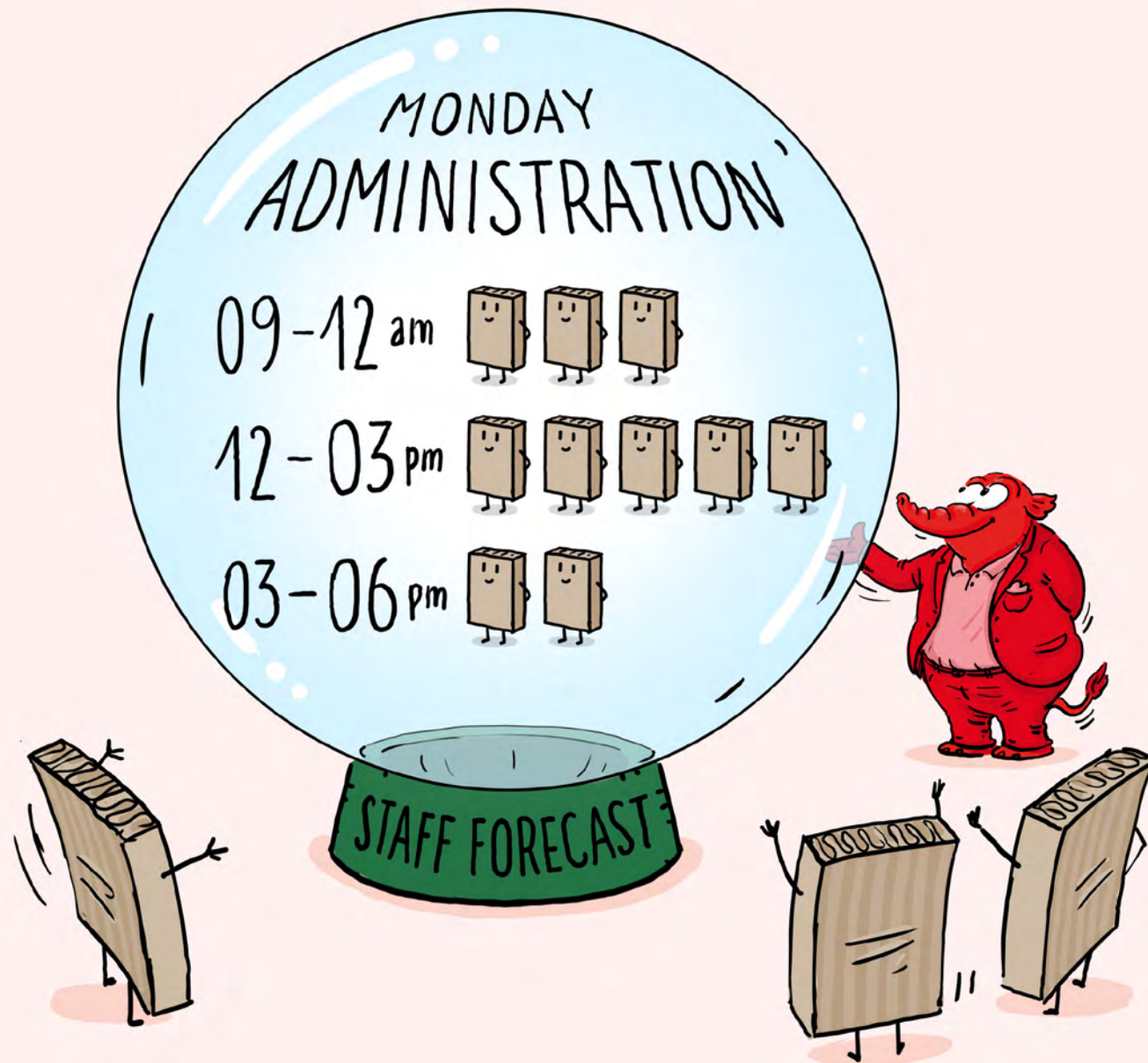


For all Indirect Areas
just one Process
is defined and
signed off



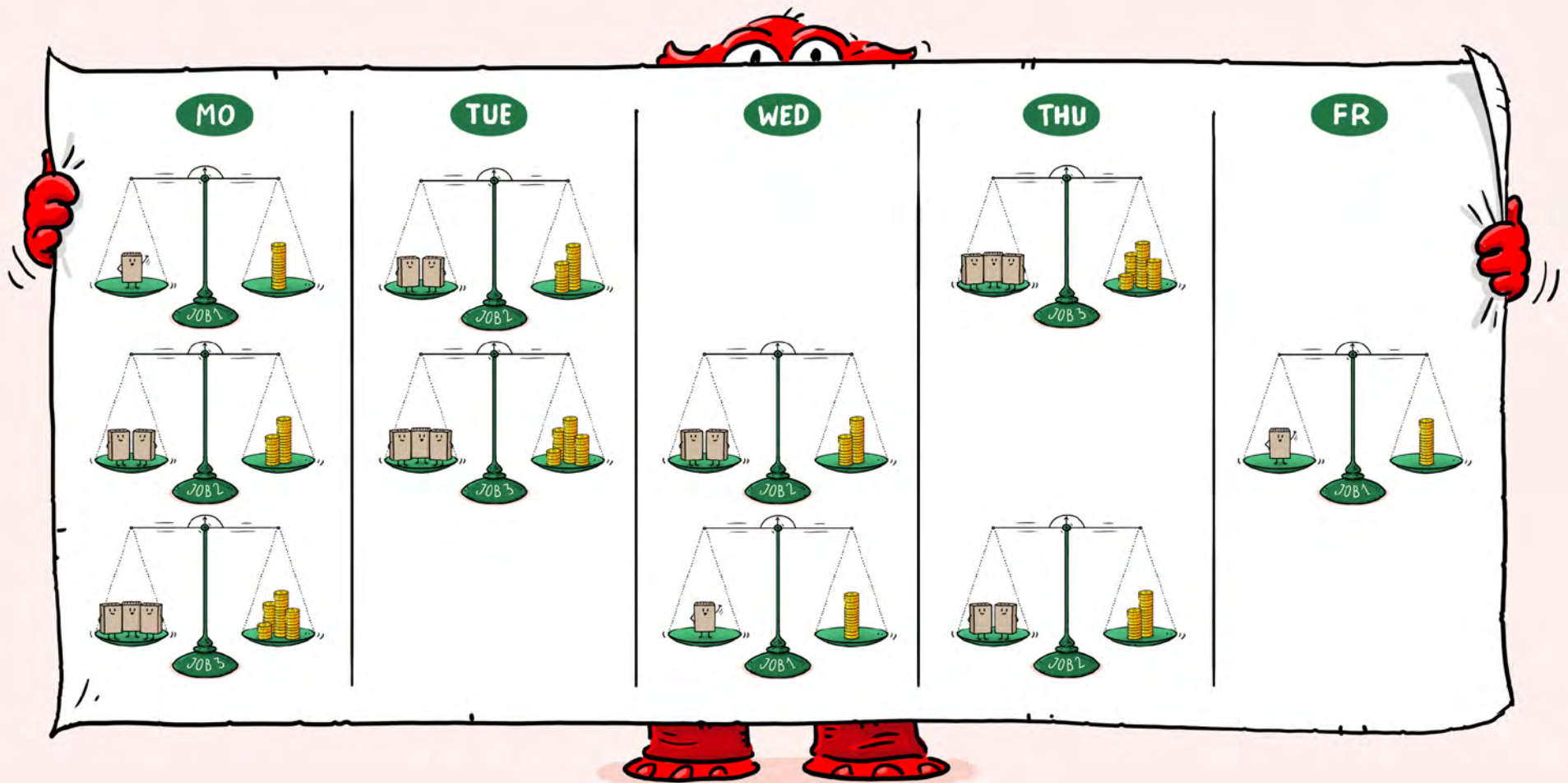


*Laying of the
Cornerstone of a
Resource Planning System
for all
Indirect Departments*



*This Resource
Planning System
is even able to
reliably forecast volumes
for the coming
month ...*

... and calculates an efficient **WoMan-Power Need** for each Task



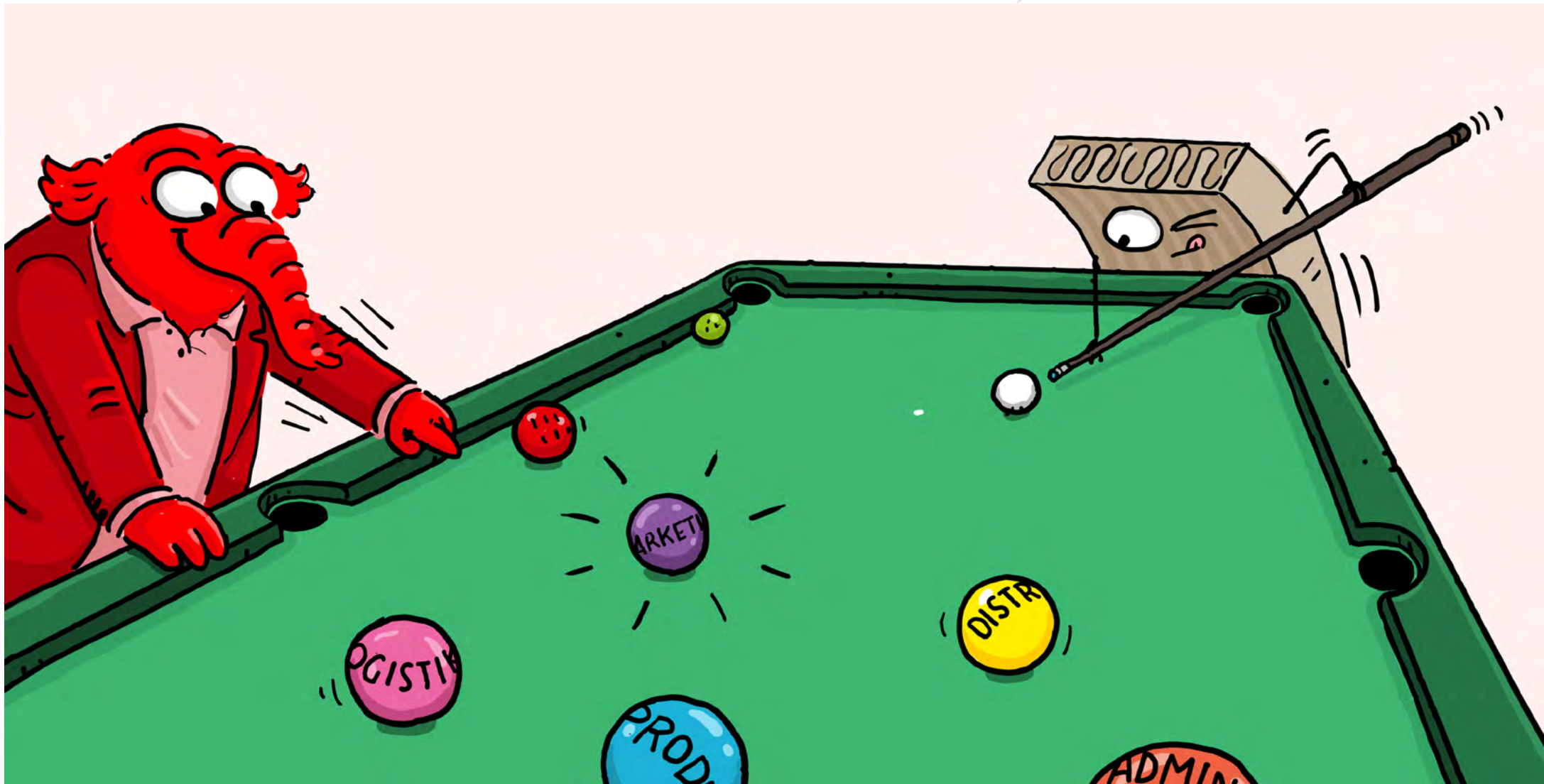


*People get trained
for higher Flexibility.
Thus idle times are
reduced*

Checklists for
Customer Requests
are standardized.
This Way the whole Team
gets all relevant
Informations!



Coaching of Managers and Supervisors until the Management-System **is part of their DNA**

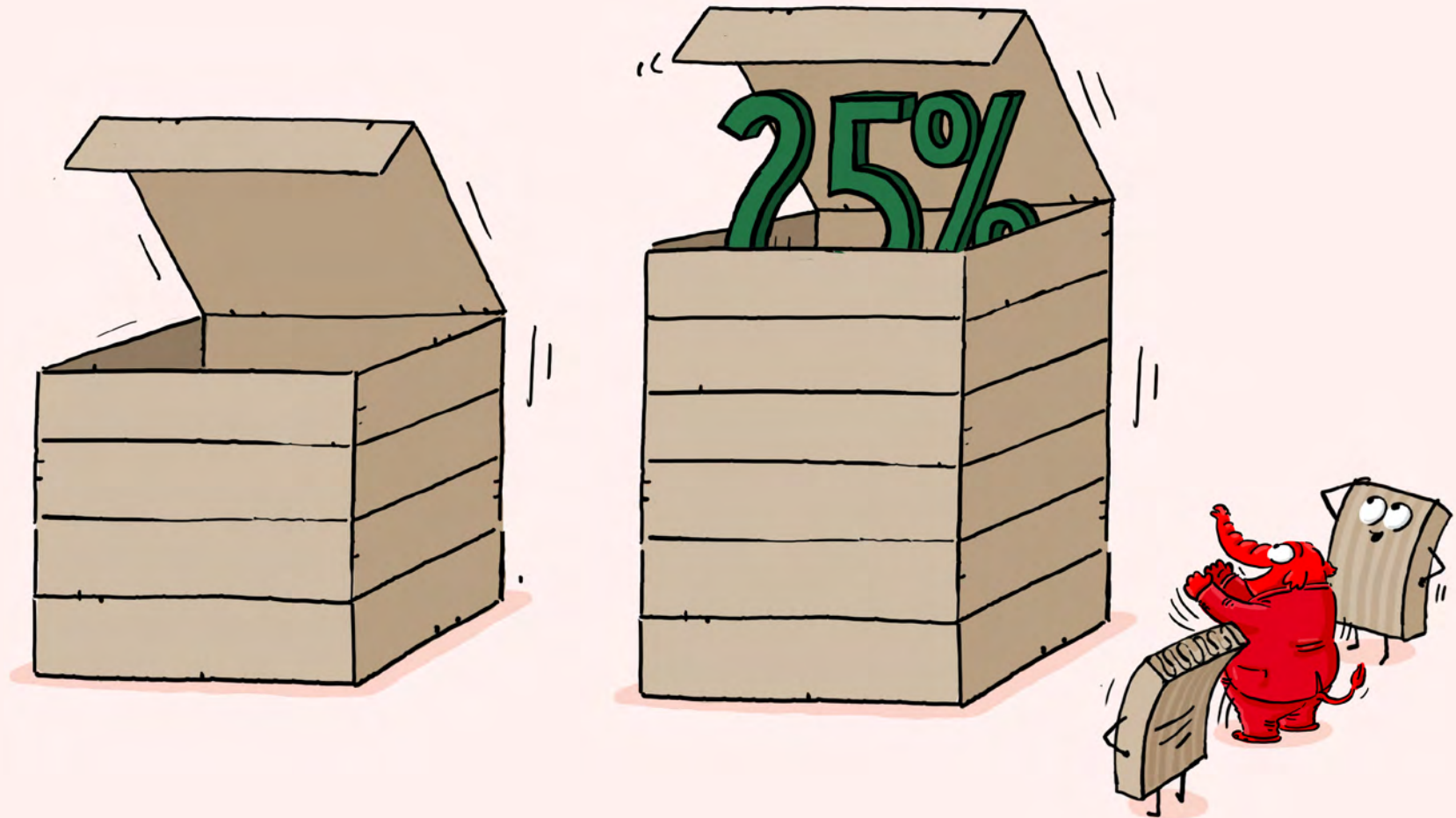




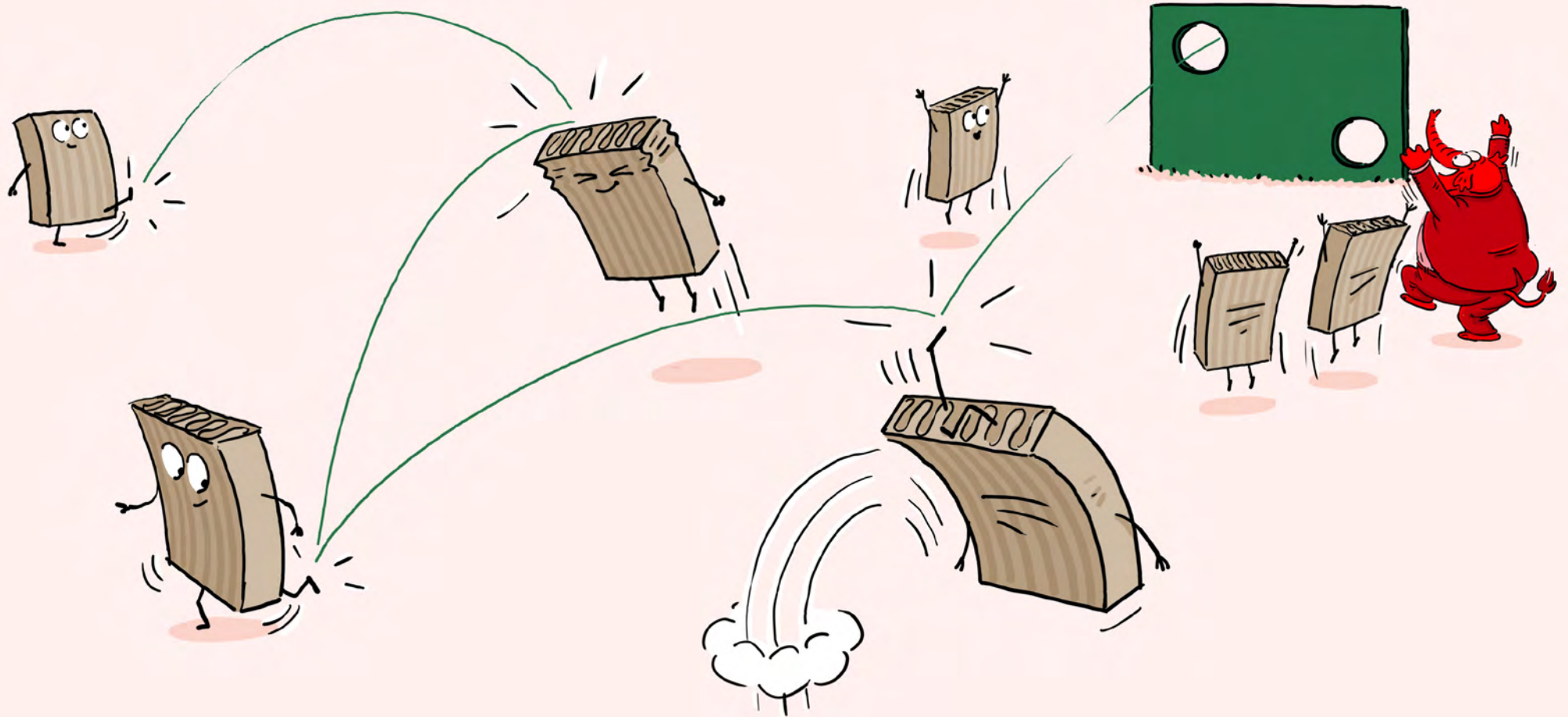
RESULT

SMACK!

Productivity Improvements **of 25%** were achieved



The Collaboration between the Departments **runs smoother and leads to better Results**



The Team is so convinced and motivated that they continuously **and proactively** improve the Resource Planning





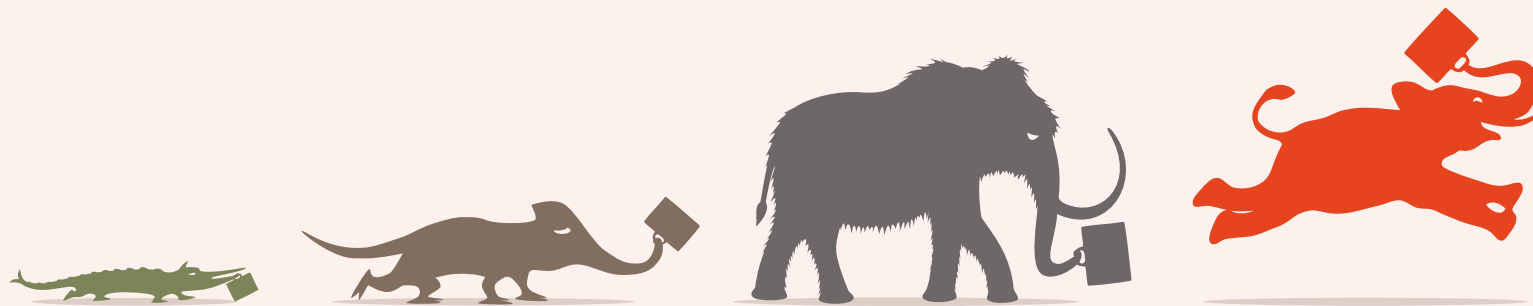
*The Administrations
of the two Sites
were combined -
People feel that
they now work for
one Company*

The Headquarter located abroad finally gets **a clearer view of the situation of the Subsidiary**



AND HOW CAN WE HELP YOU ?





Czipin Produktivitätssteigerungs-GmbH · Kochgasse 14 · A-1080 Wien · Office +43 1 961 65 00 · Fax +43 1 961 65 01 · E-Mail consulting@czipin.com · Web czipin.com