

## ***How a Plant Manufacturer pushed the right Button***

***A Czipin Success-Case***

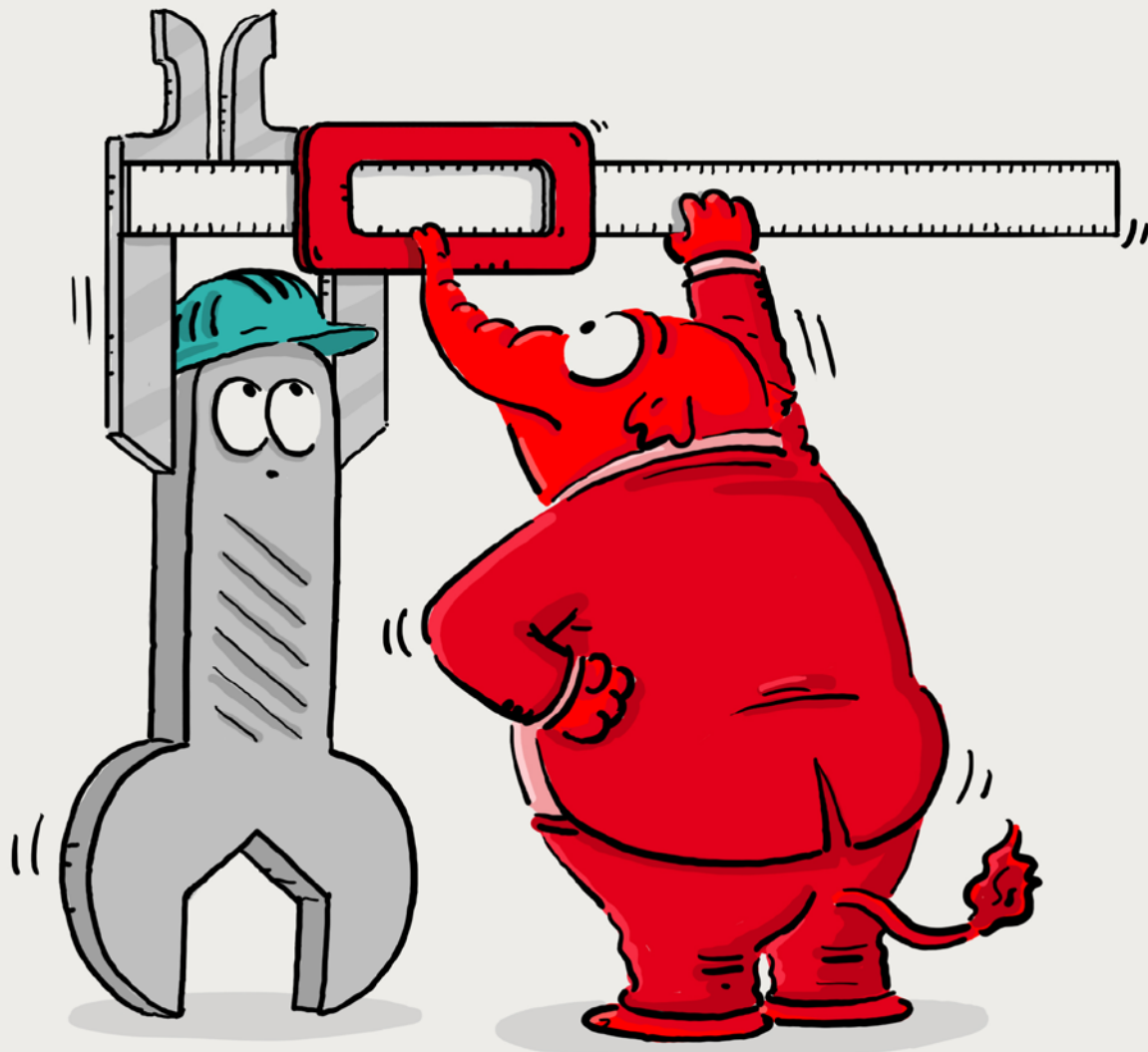
**What was the Problem?**

Revenue Increases  
**do not hit the**  
Bottom Line



The CEO does the  
**only right Thing**

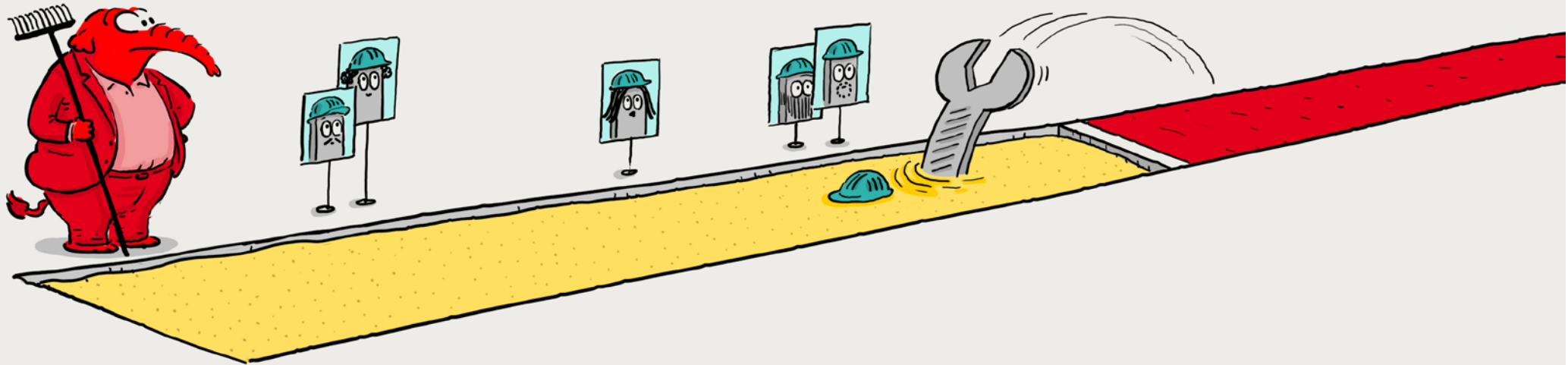




*Step 1:*  
*Czipin carries out*  
***an exact Measurement***  
*and gains a lot*  
*of Insights*

#1

Observed Performance Levels **vary enormously**



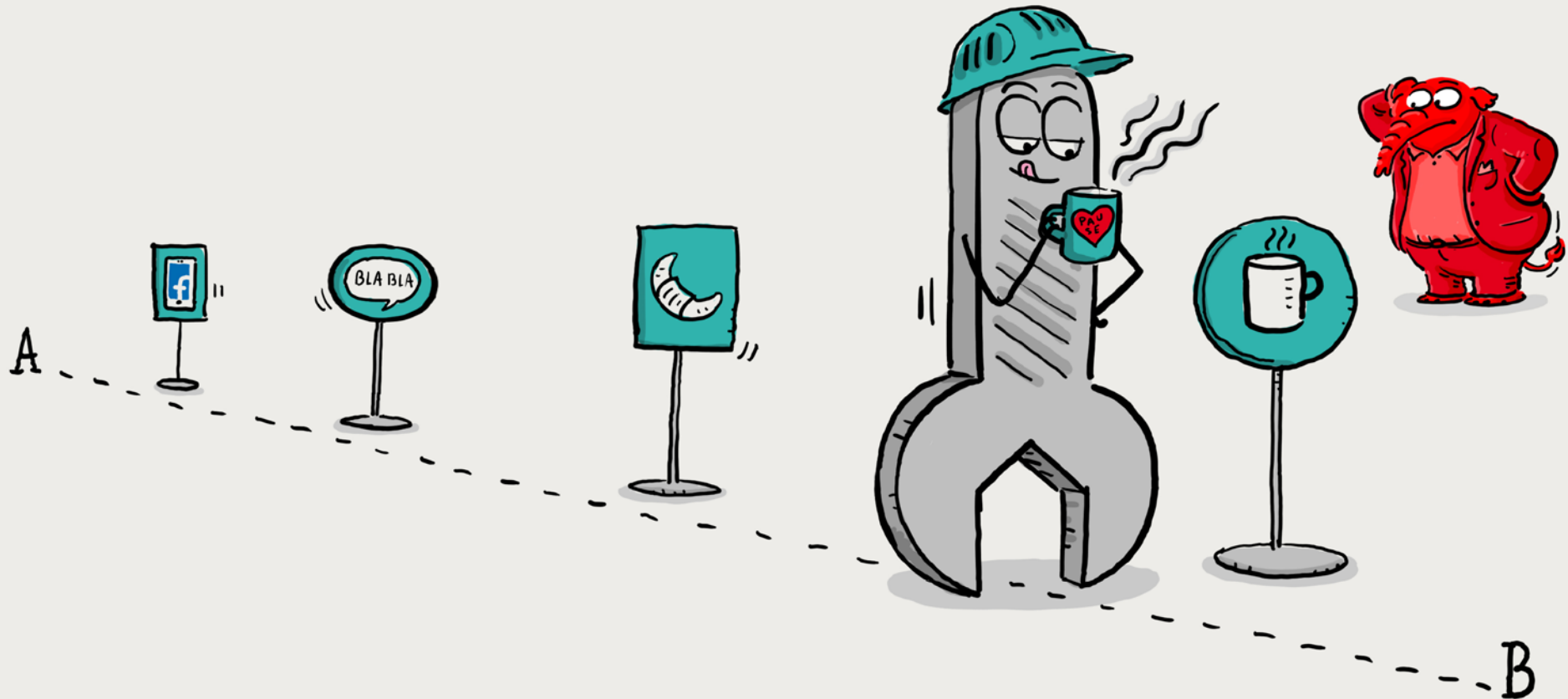
#2

People in Production  
have **no Clue**  
where they stand  
and what is expected  
from them



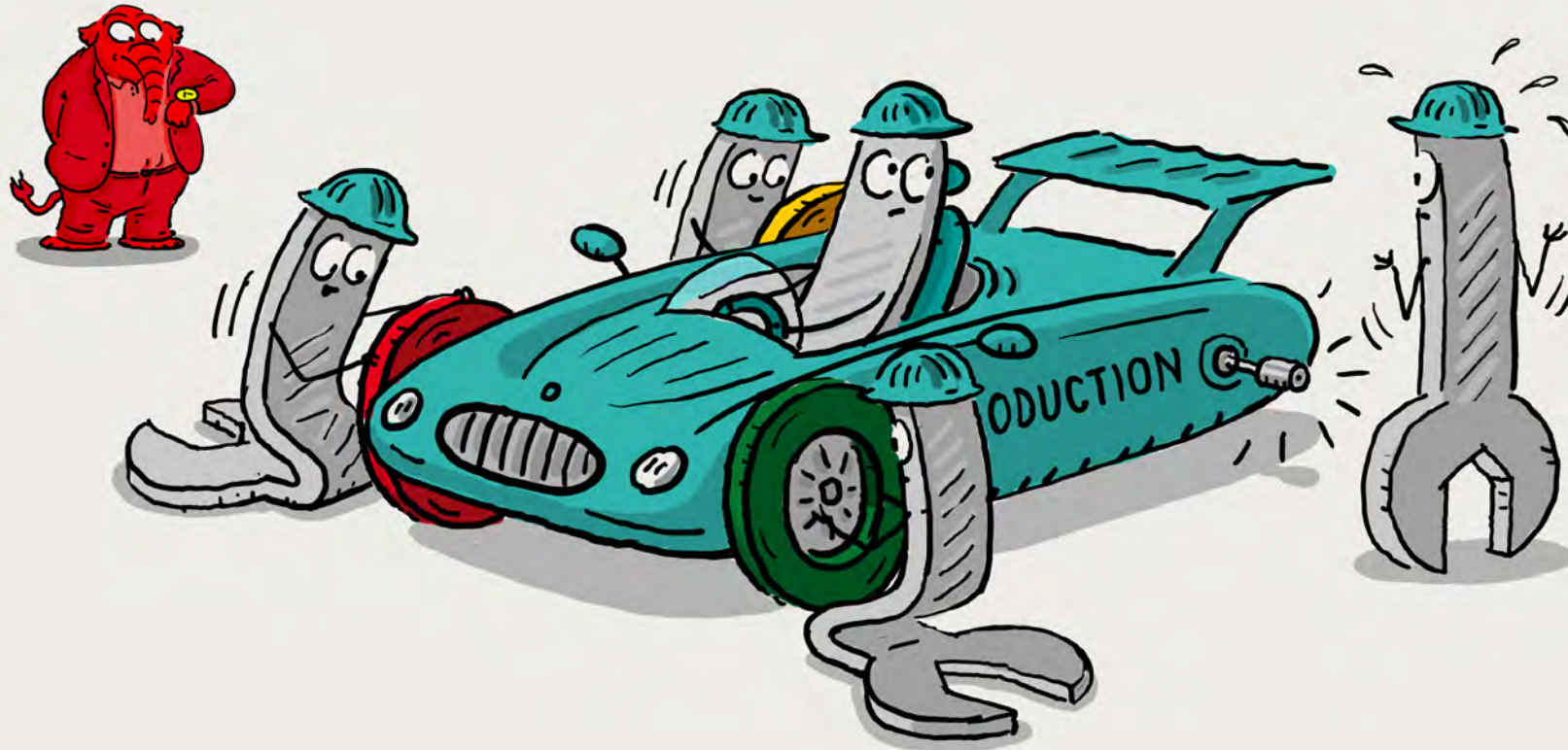
#3

People are left to their **own Device**



# #4

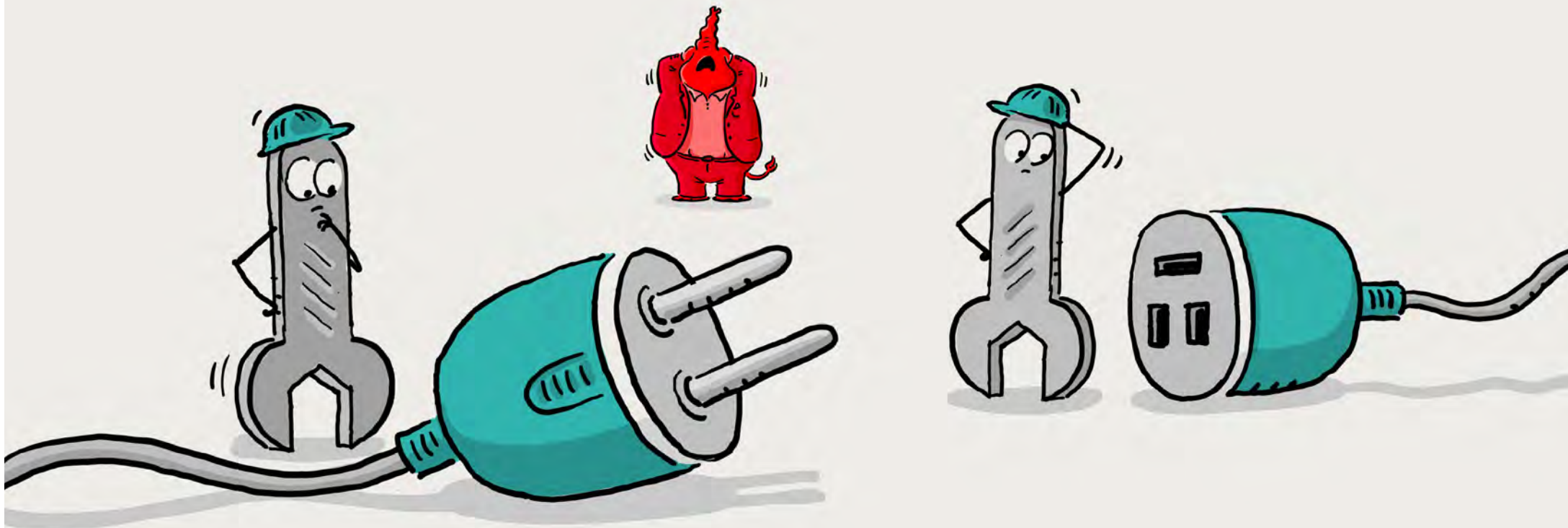
Missing Parts cause **Production Interruptions** and ultimately Delays

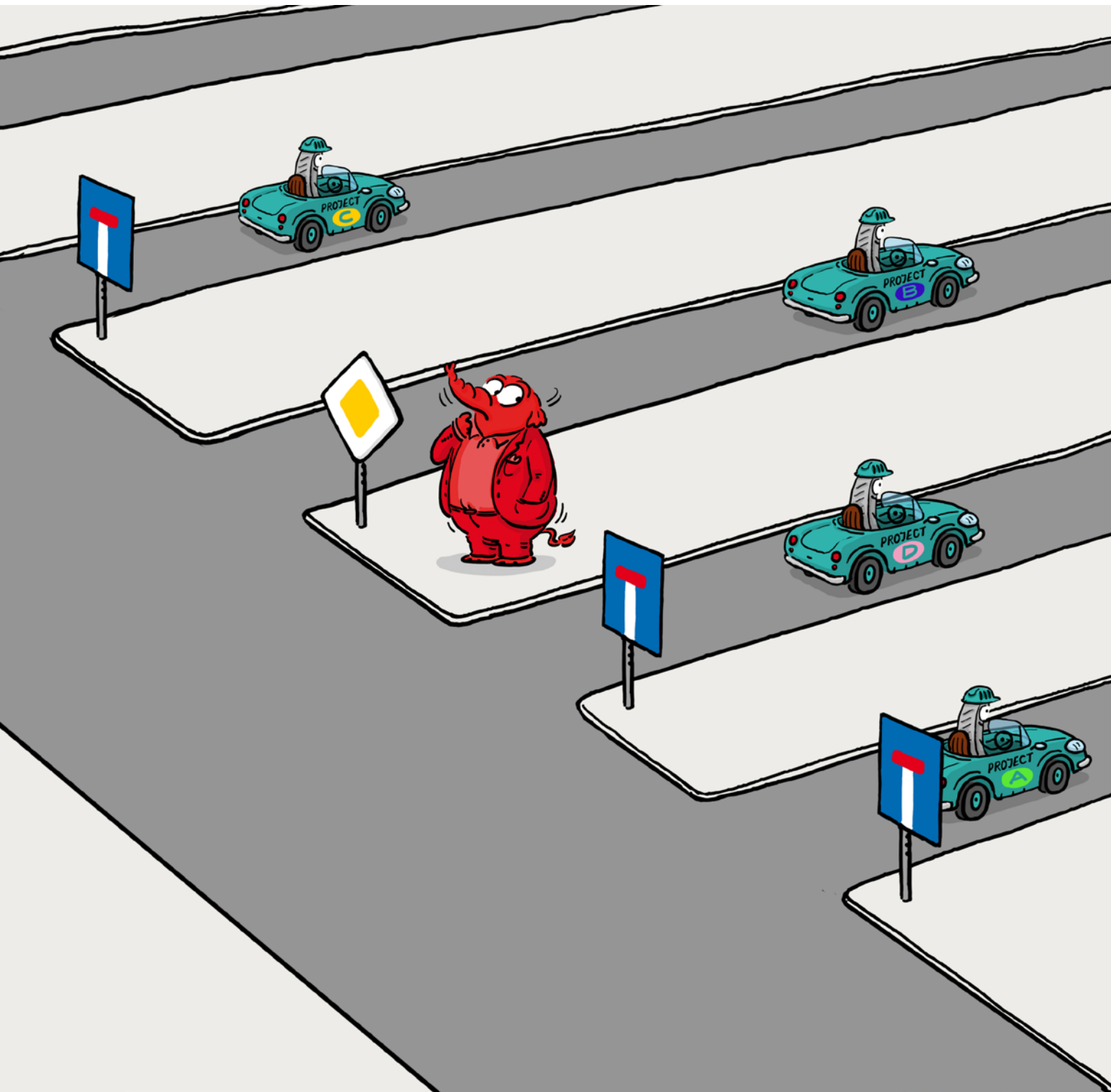




#5

**Inaccurate Scheduling** leads to Interruptions in the Production Flow



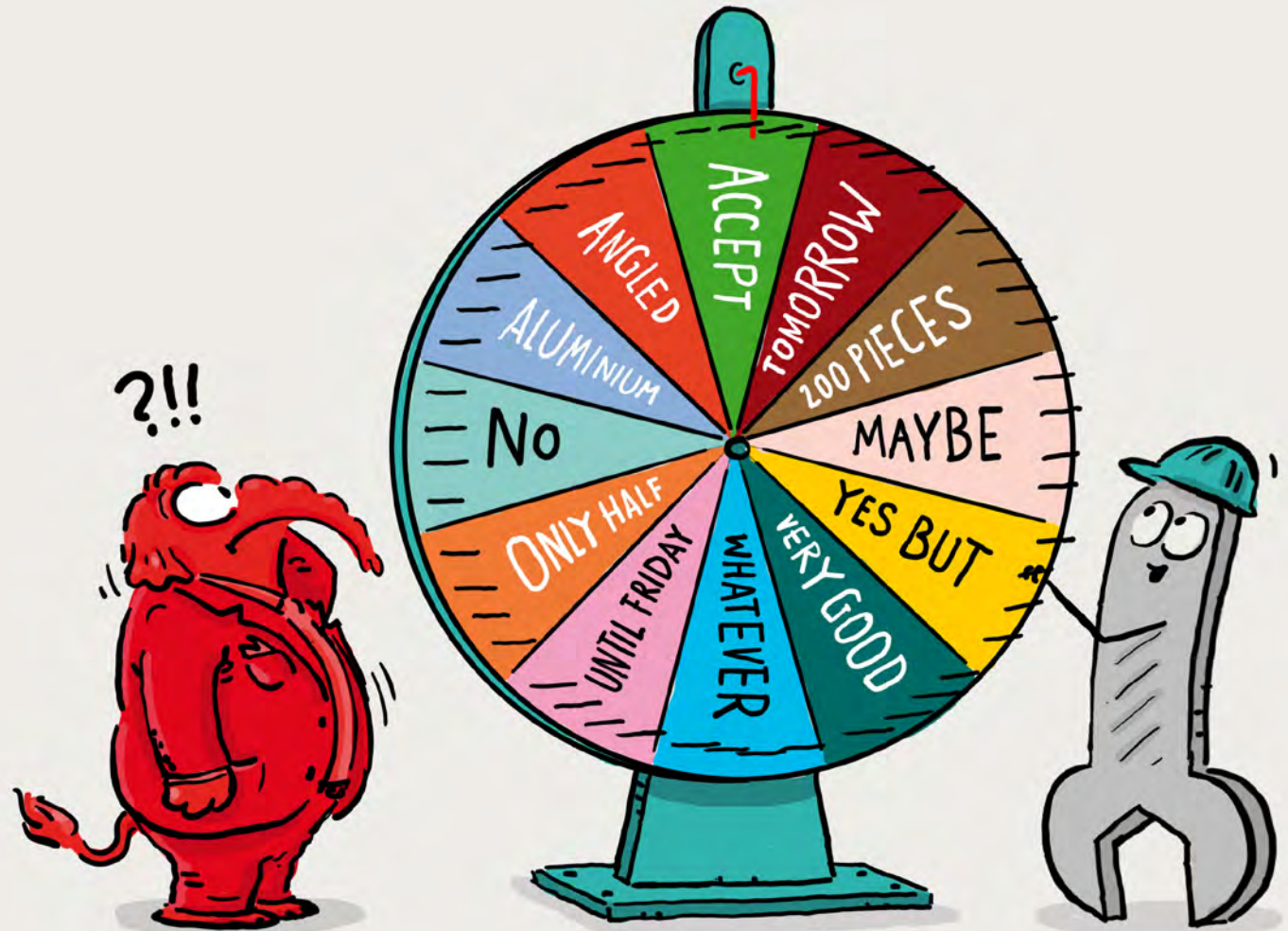


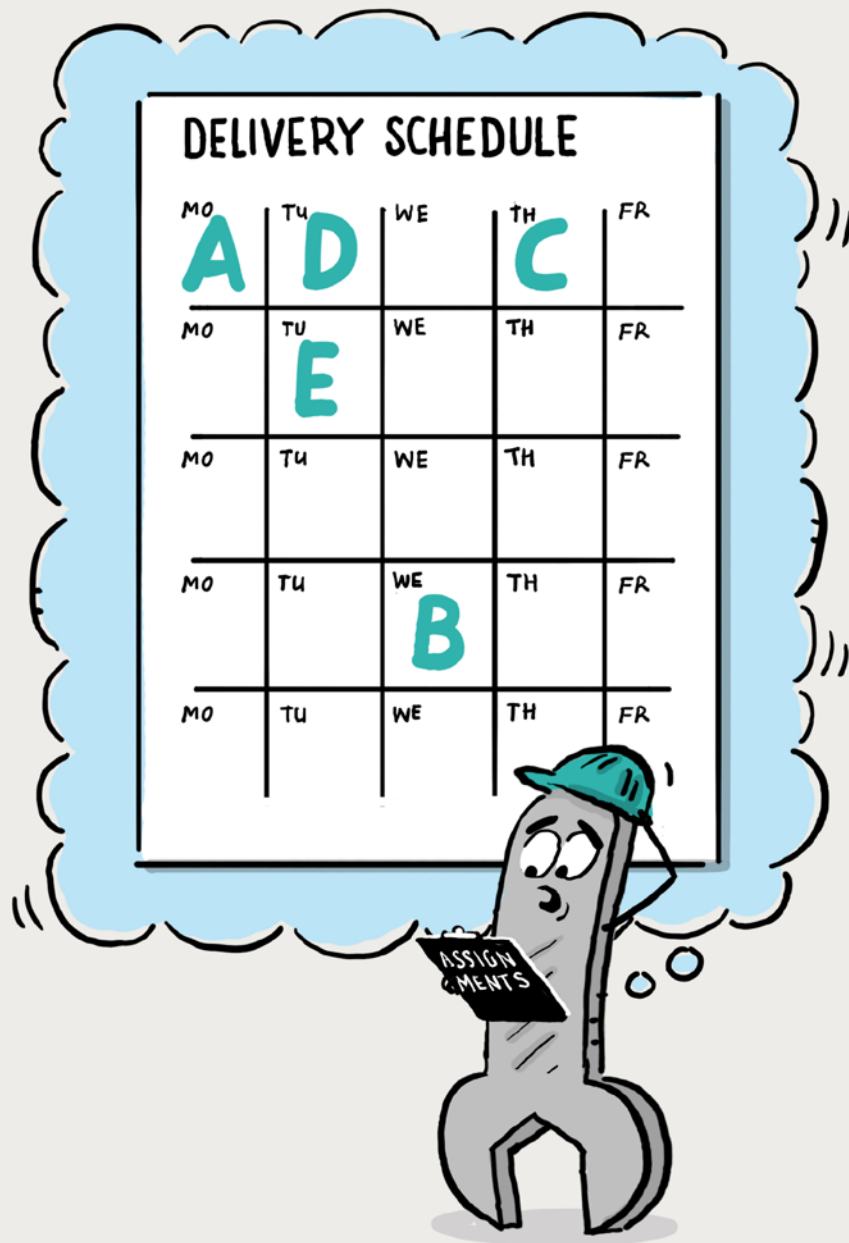
#6

*Incomplete  
Preparation is the  
Reason for many  
disappointing Results*

#7

Project Decisions  
and Approvals  
show **no Consistency**



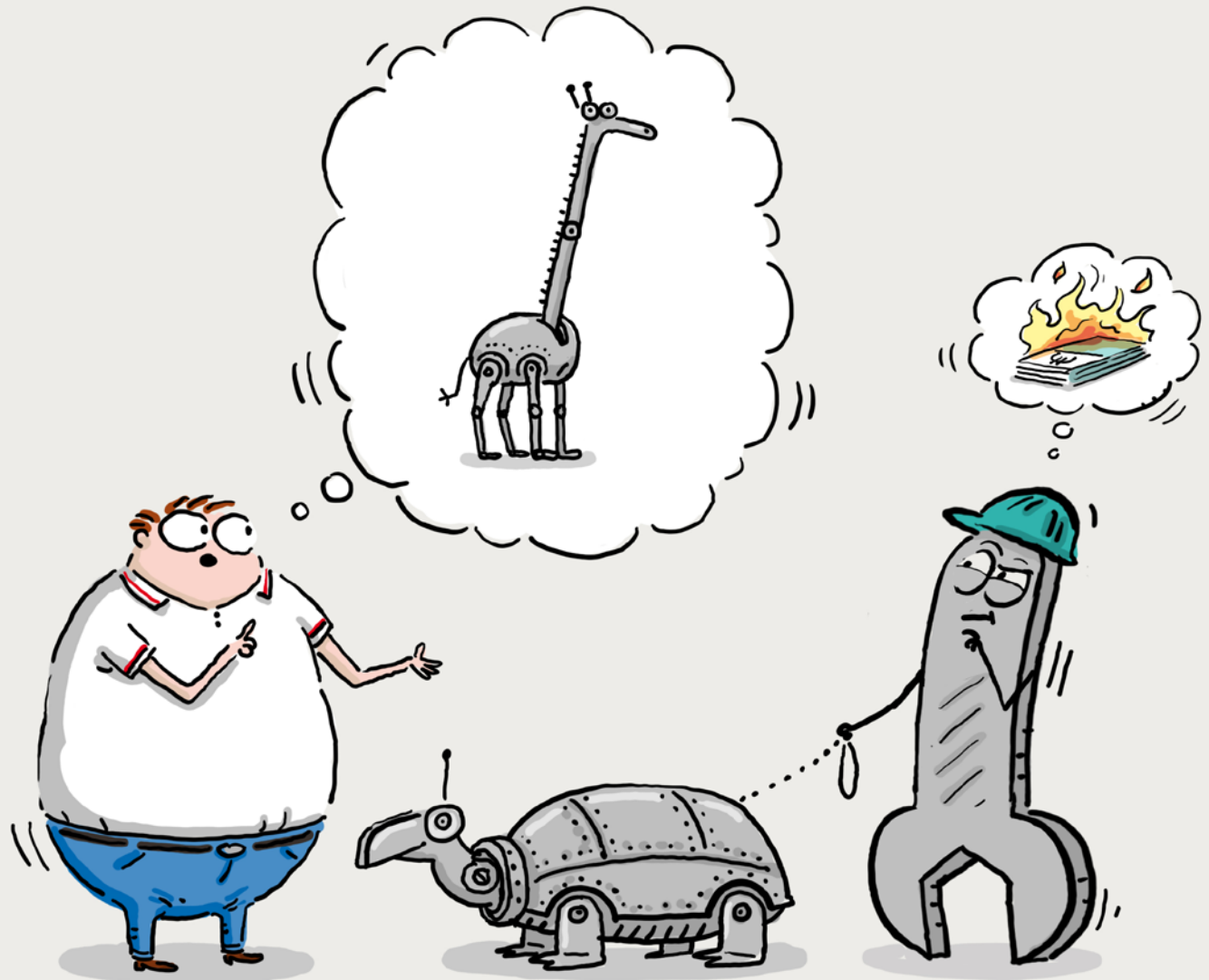


#8

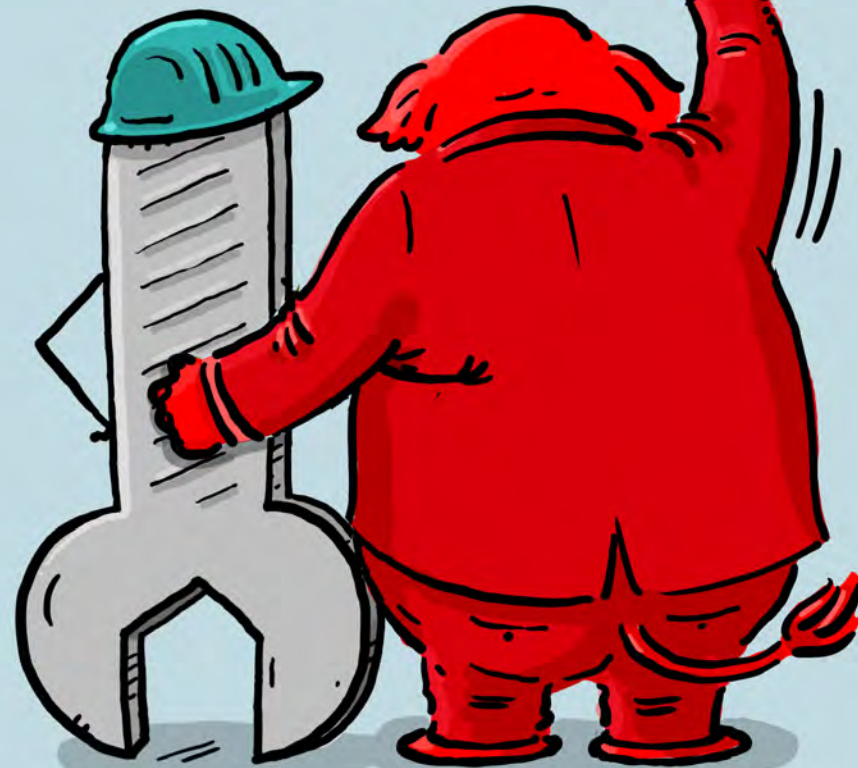
Parts arrive  
**too late**  
to enable an  
efficient Assembly

#9

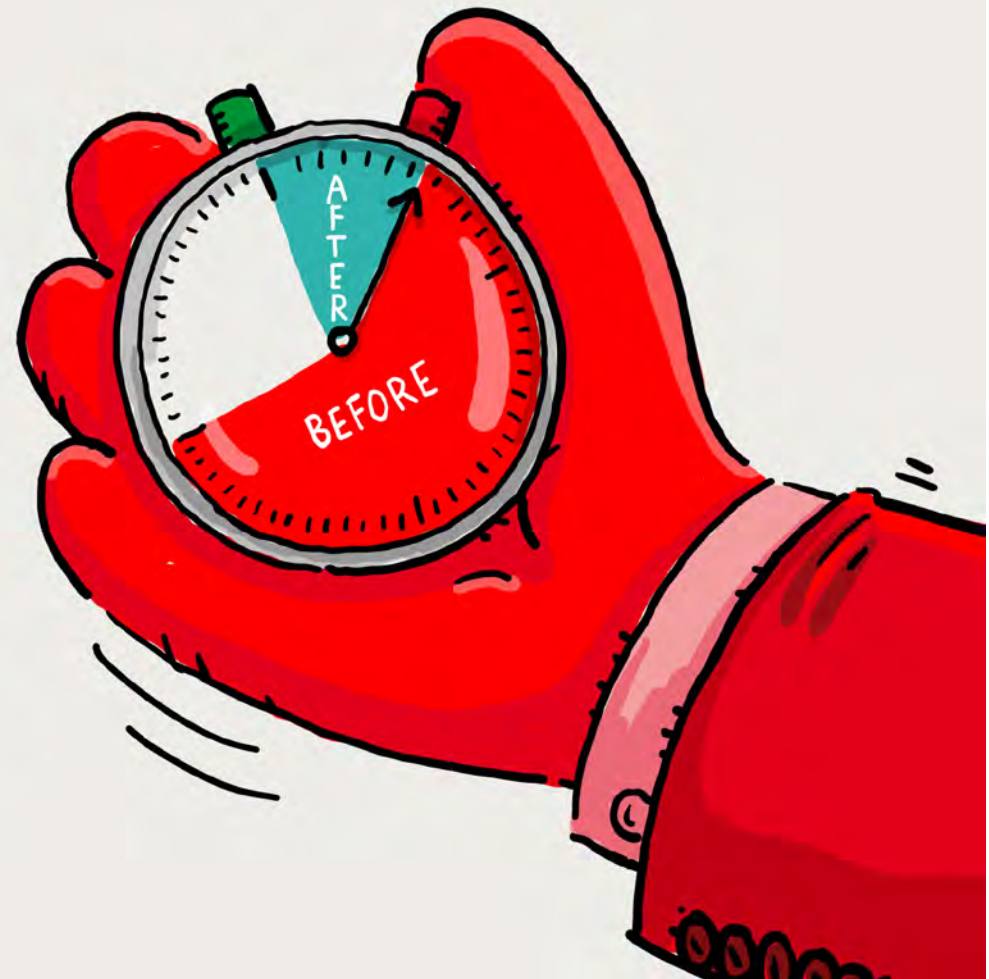
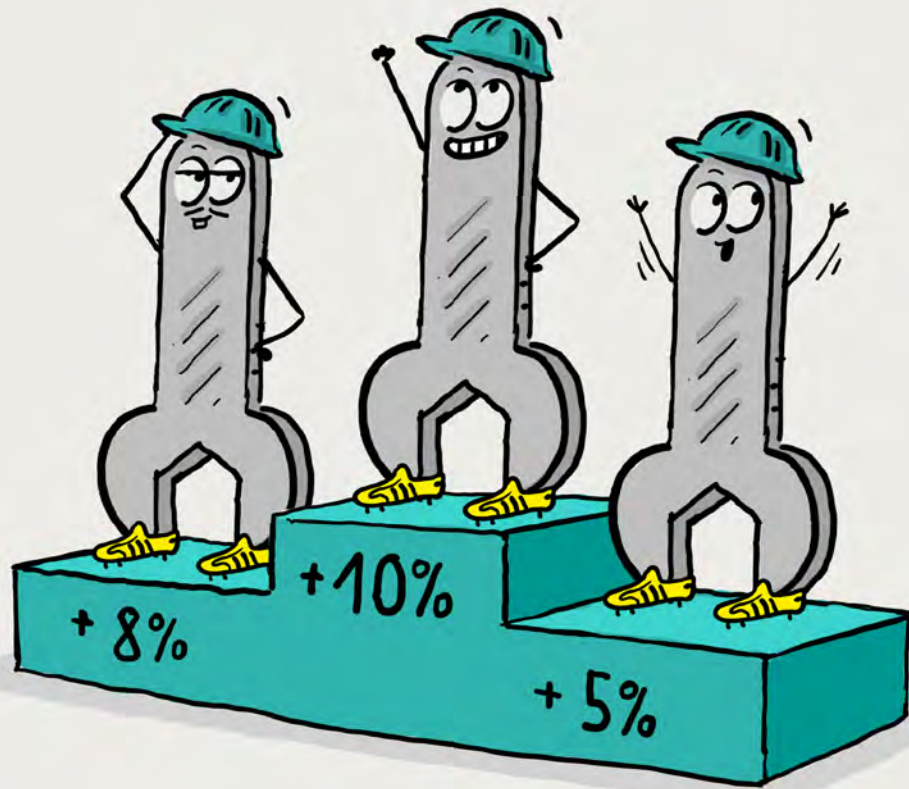
*Insufficient  
Communication  
with Customers  
leads to  
**expensive Rework***



# THE SOLUTION



A 10% Standards Increase leads to immediate **Productivity Improvements**

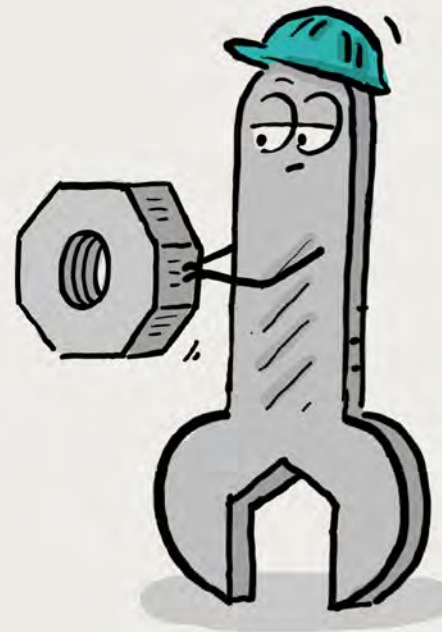
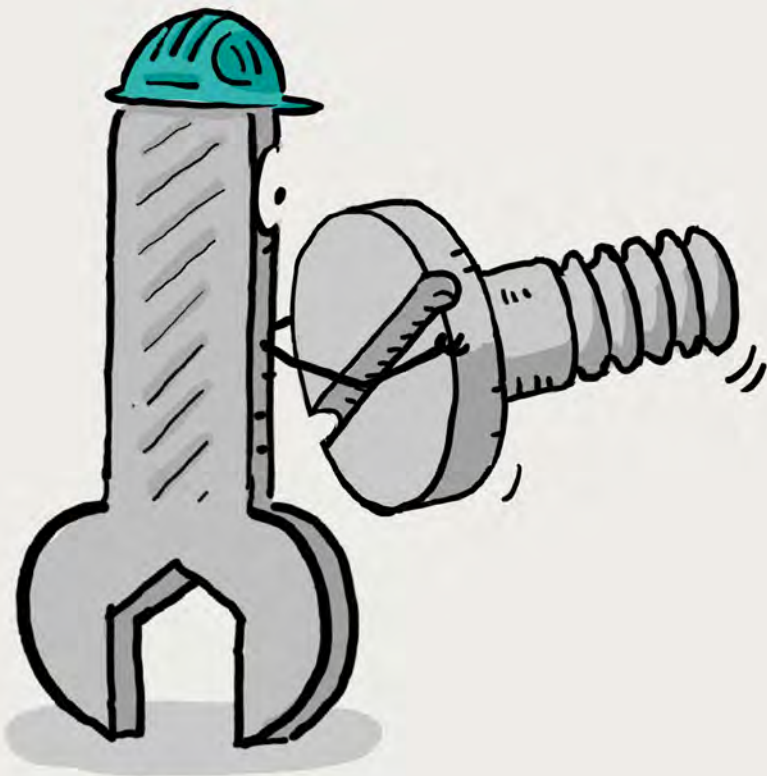


Capturing lost Time on the Floor leads to **Awareness of Problems**

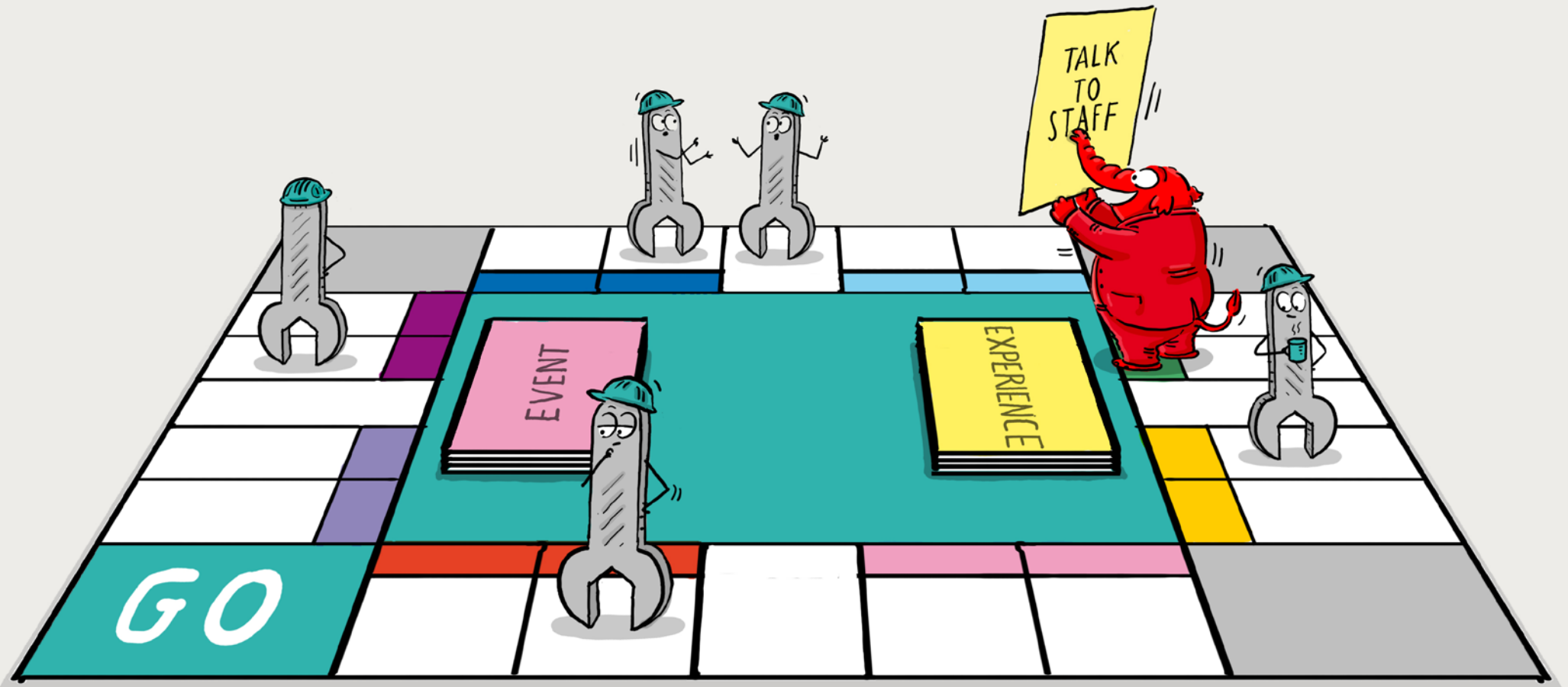




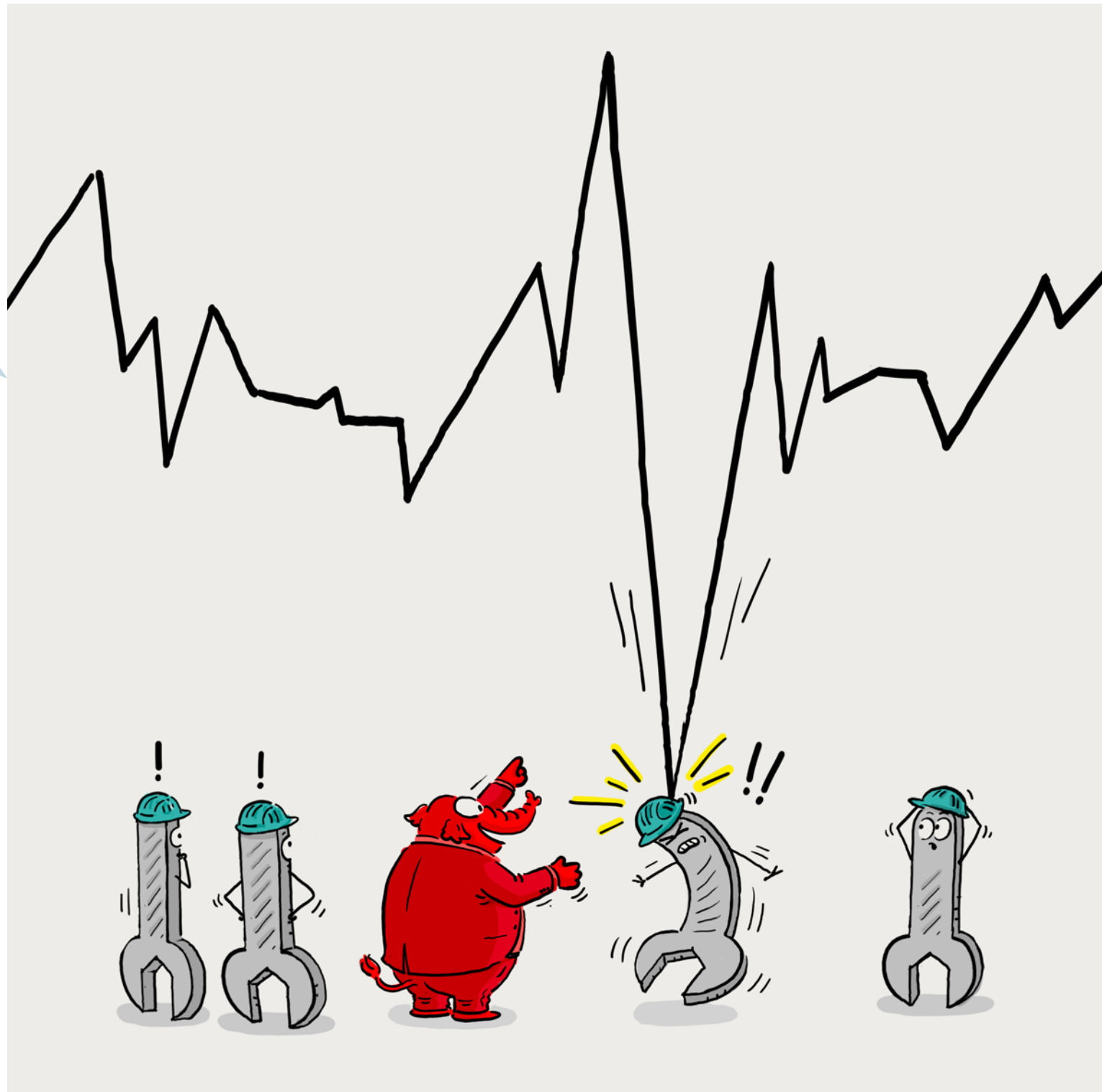
Frequent Reasons of Mistakes are **detected accurately**

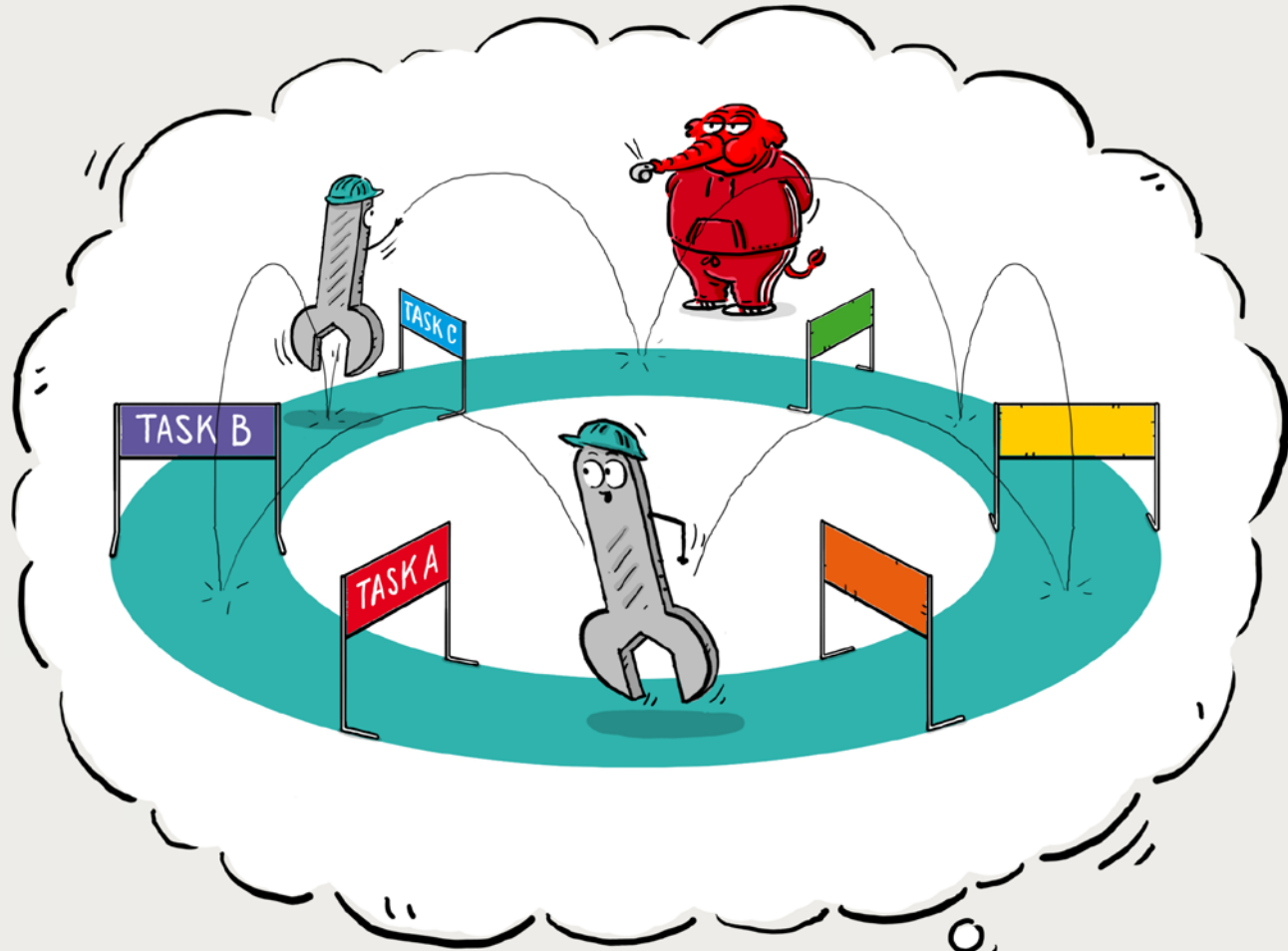


Structured Floor Tours by Supervisors increase **Understanding and improve Discipline**



Performance  
Visualization  
is the Key to  
**traceable Potentials**



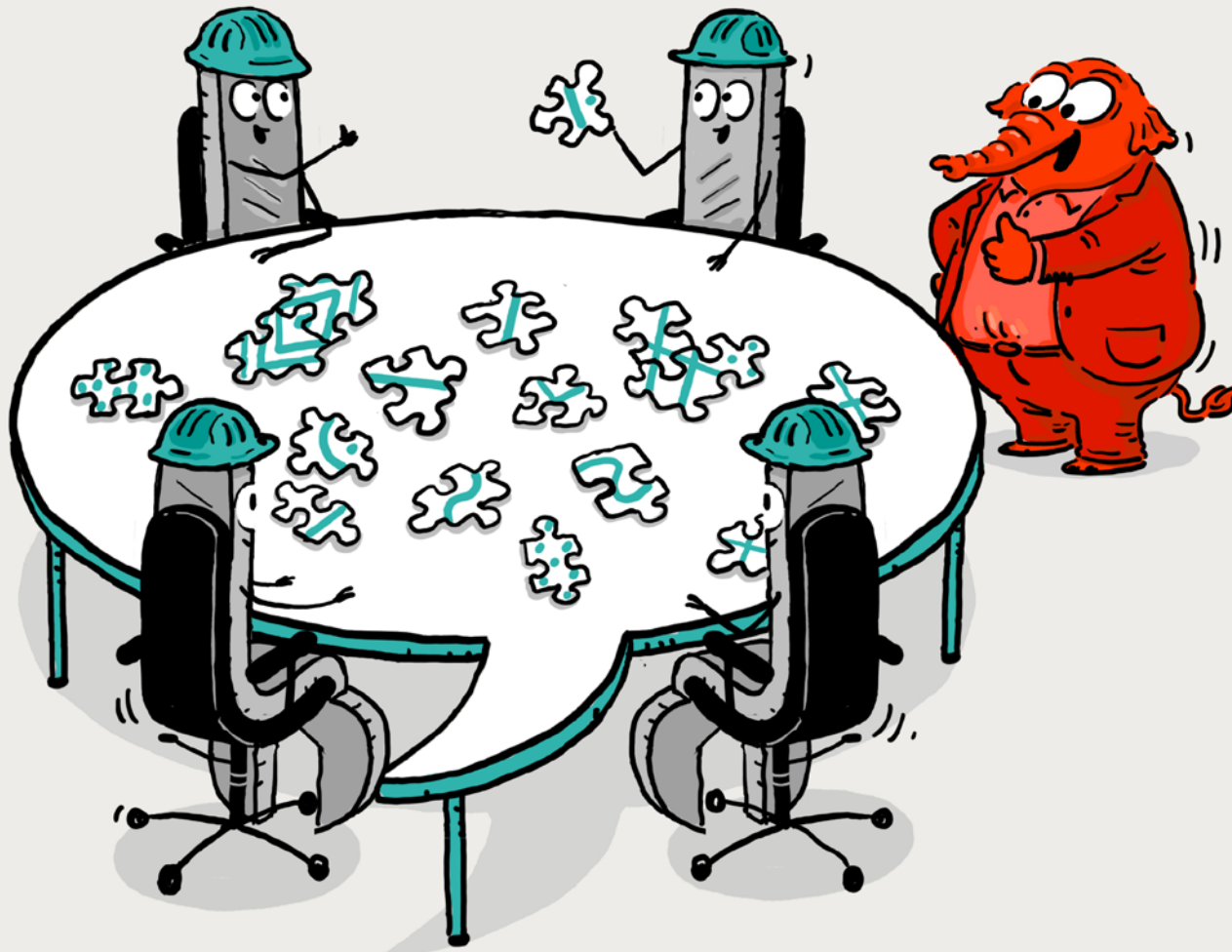


*Consistent Coaching  
of Leadership Routines  
**until they stick***



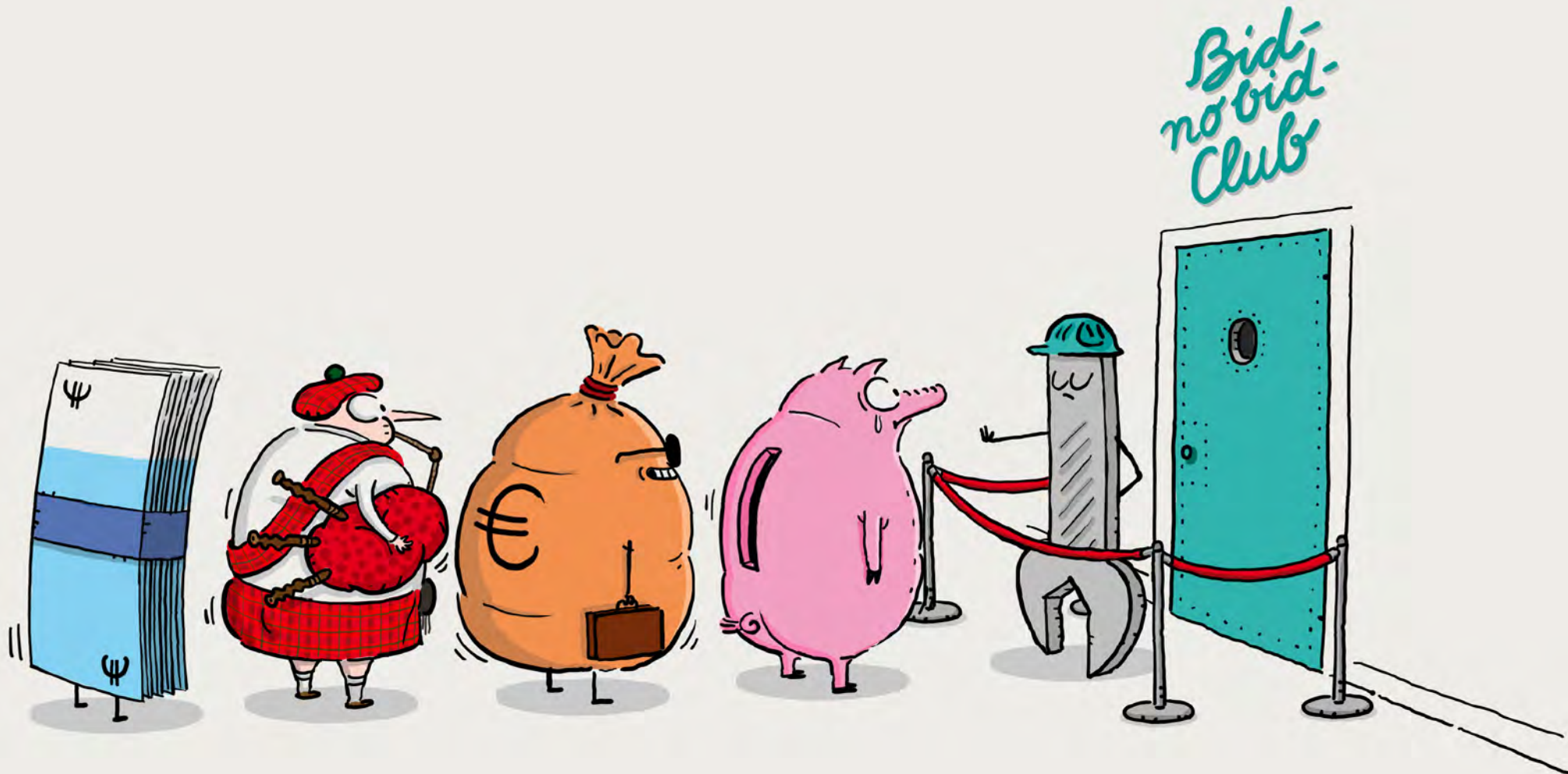
**Focused Actions**  
bring the Workflow to  
**a new Level**



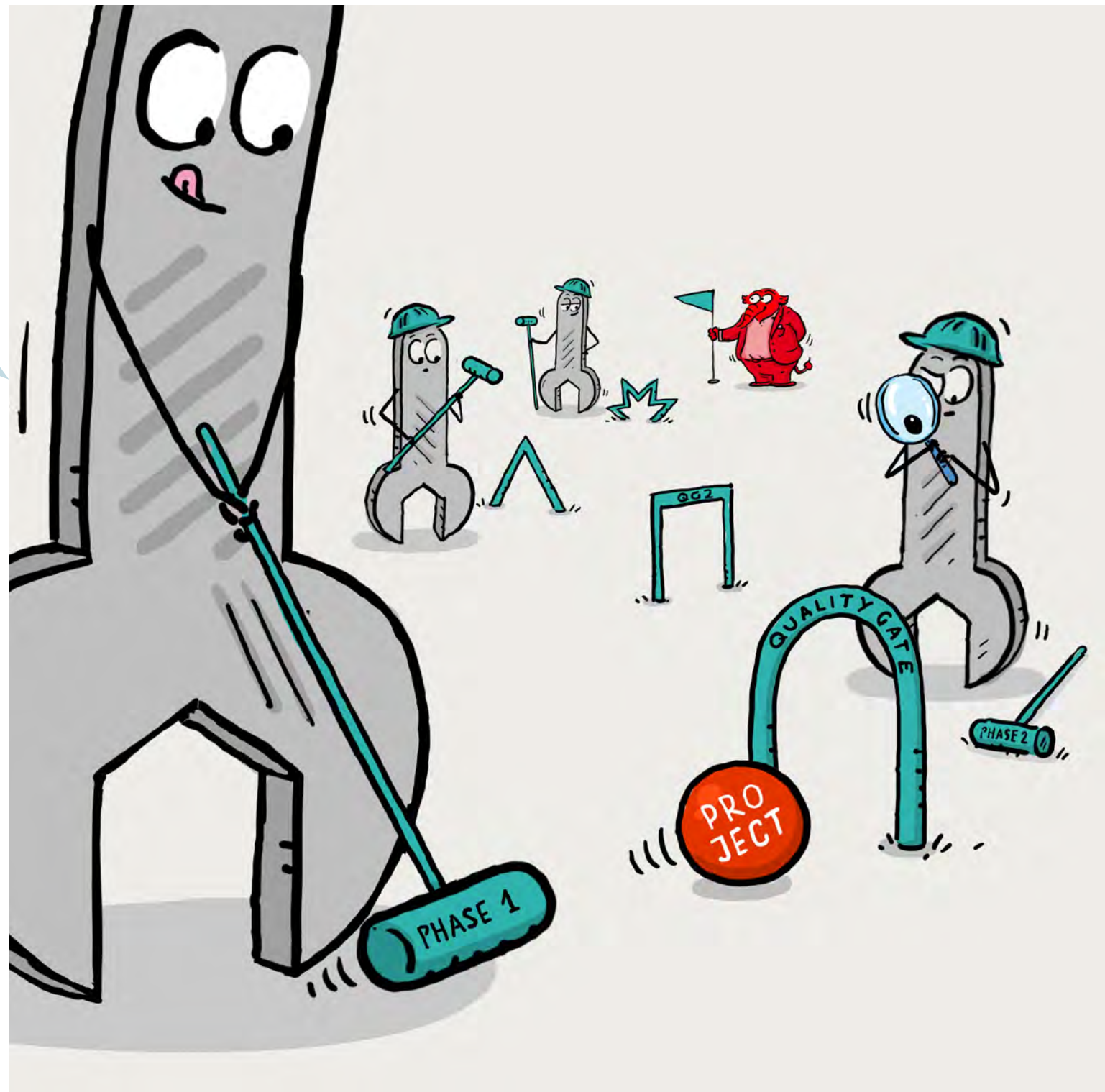


*Structured Weekly Meetings solve Problems by **direct Communication** and reinforce the Team Spirit*

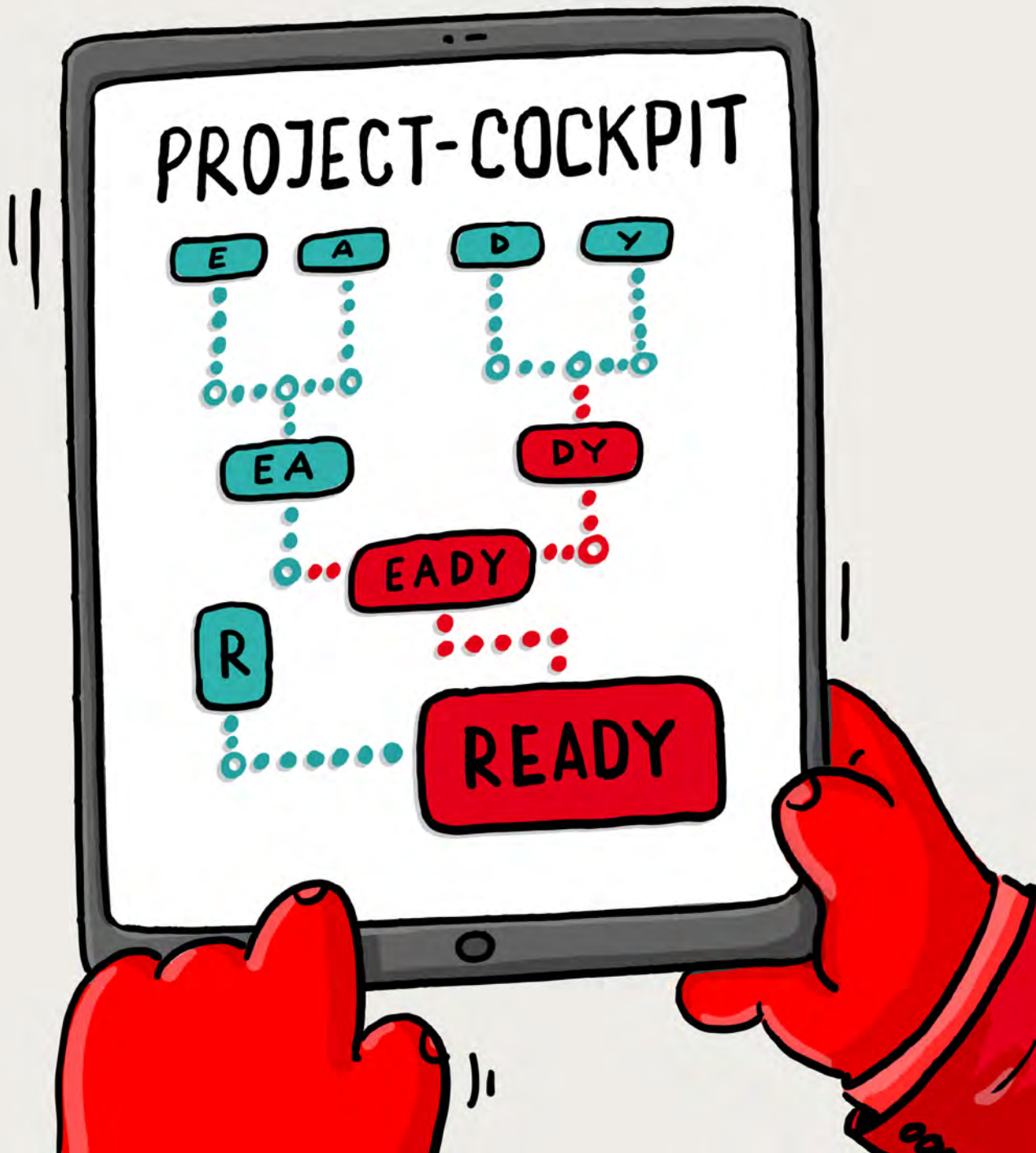
Focus on **promising Projects**



Projects must pass  
**„Quality Gates“**  
before they advance  
to the next Stage







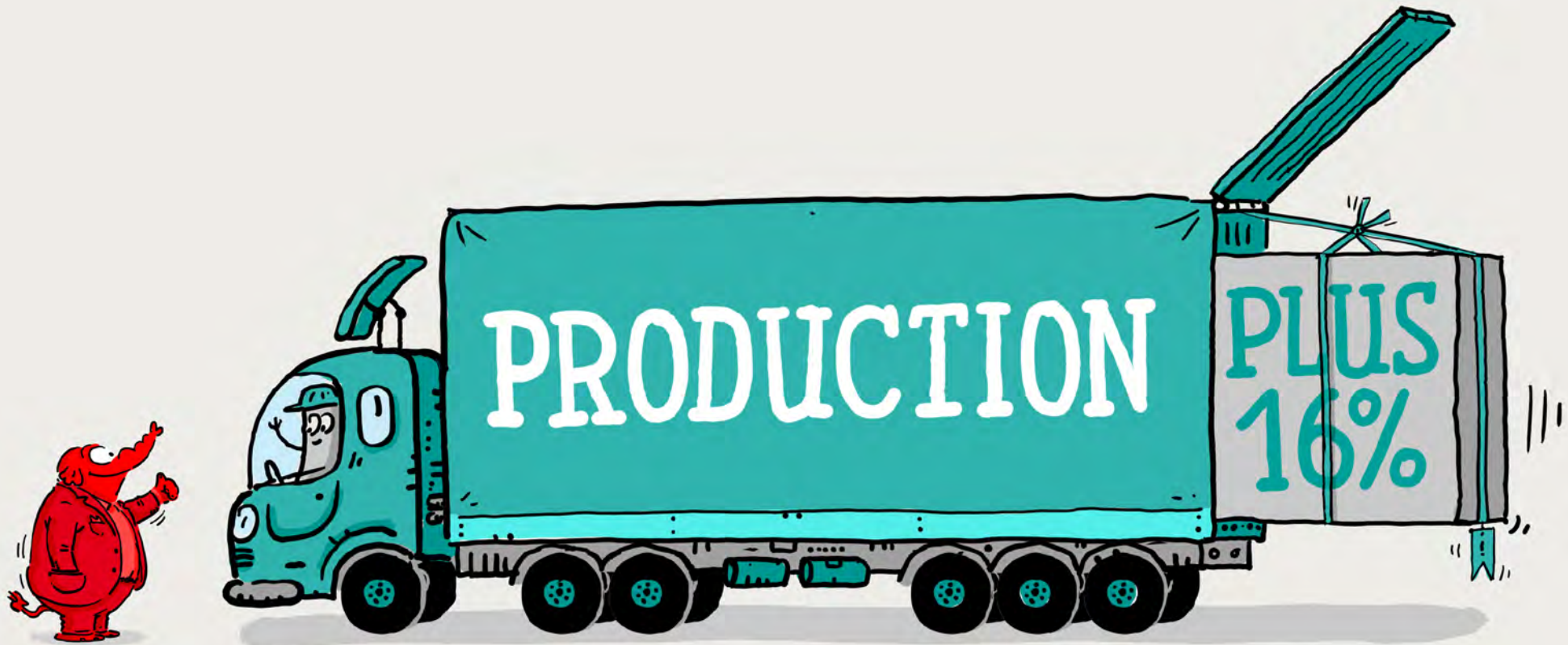
With the Help  
of a “Project Cockpit”  
Project Managers can  
**react very quickly**



RESULT

SMACK!

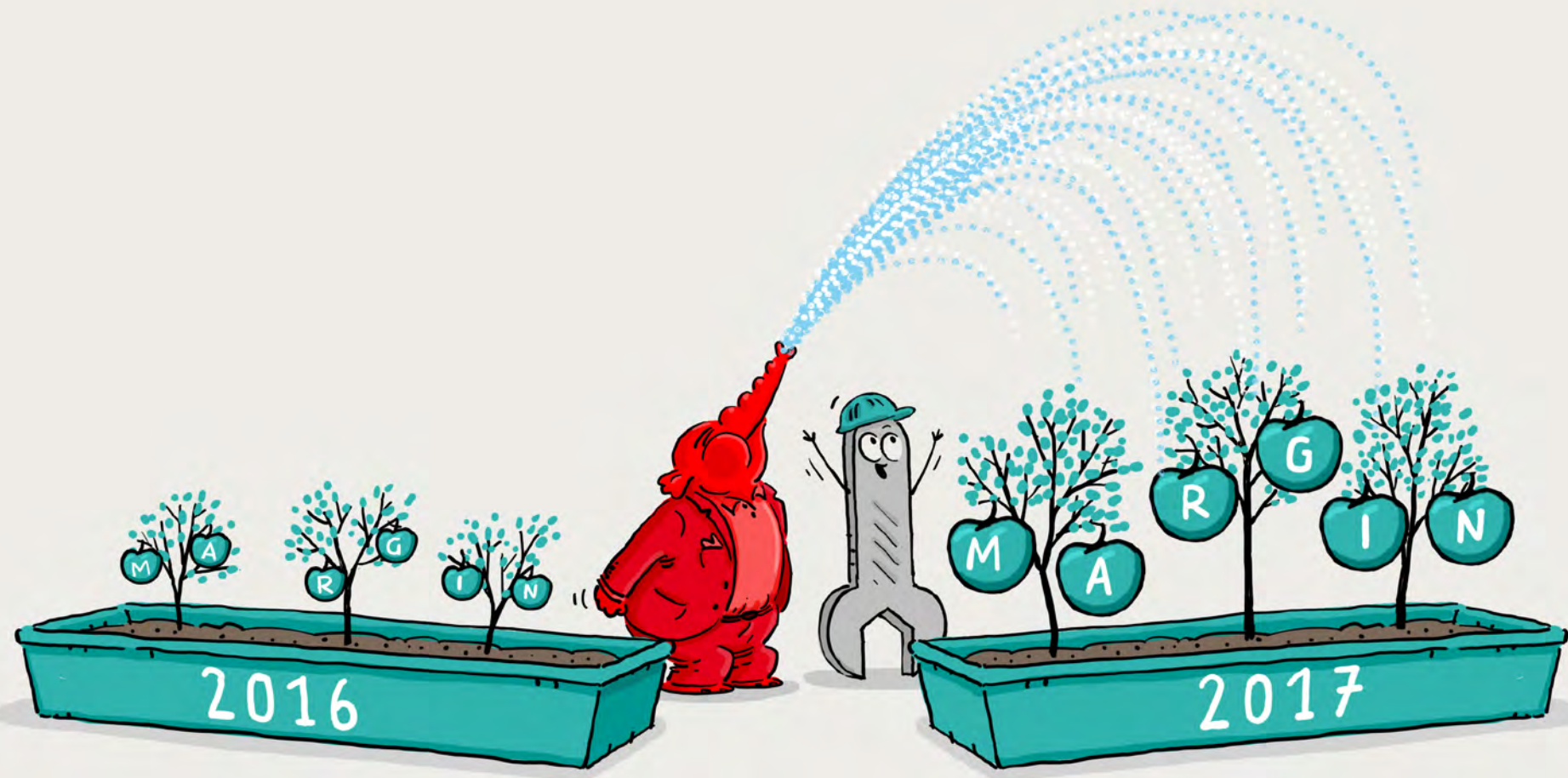
*Productivity in Production* **increases by 16%**



*Crisis Projects are a Thing **of the Past***



Project Margins are **increasing sharply**



AND HOW CAN WE HELP YOU ?



